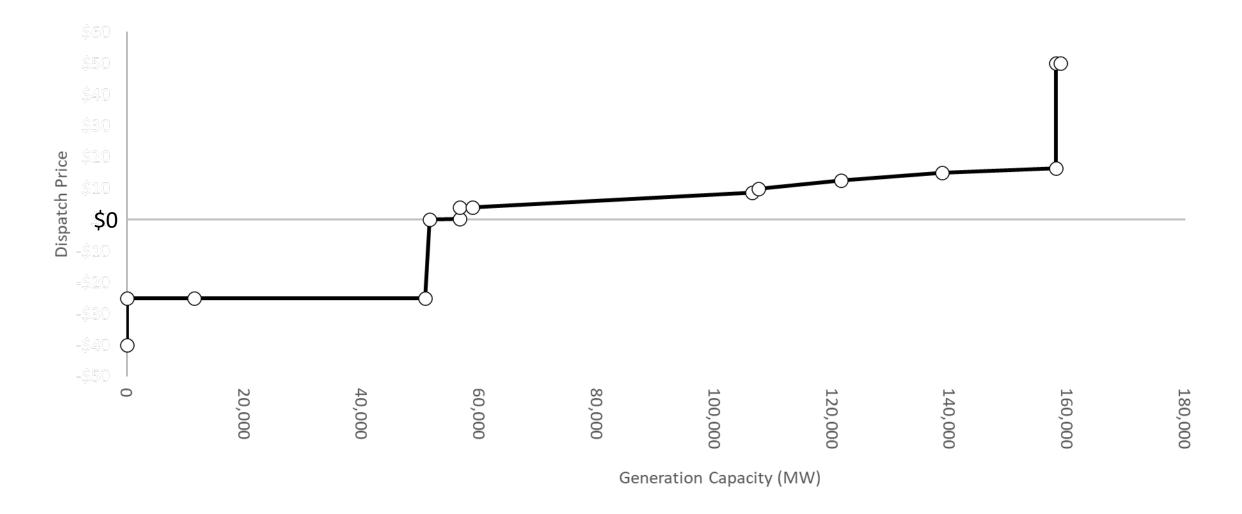


# WHAT'S SHAPING THE FUTURE OF NATURAL GAS PRICING?

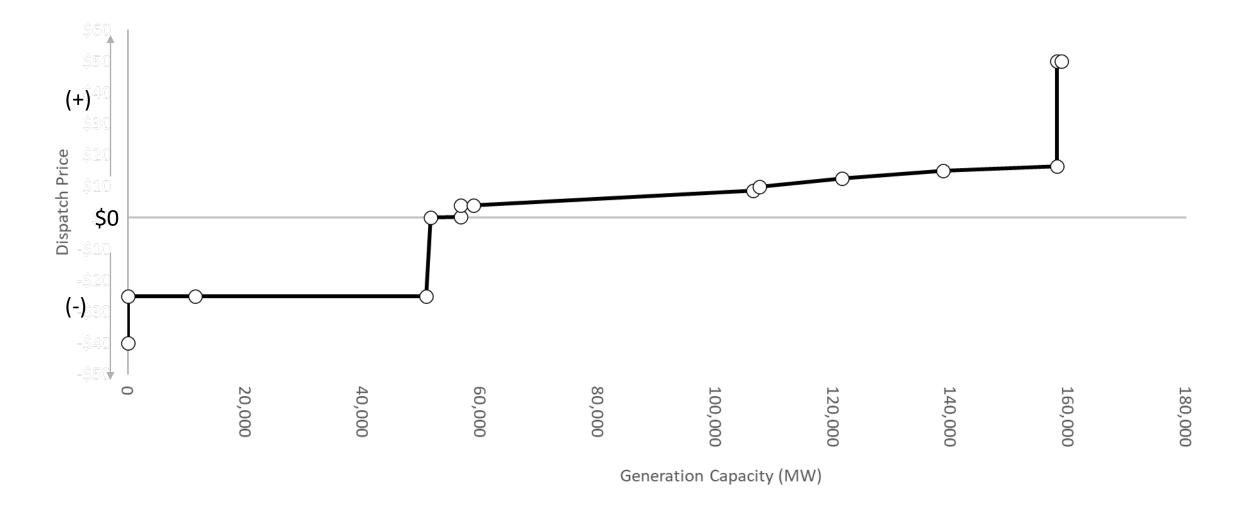
WITH A BRIEF FORAY INTO RENEWABLES



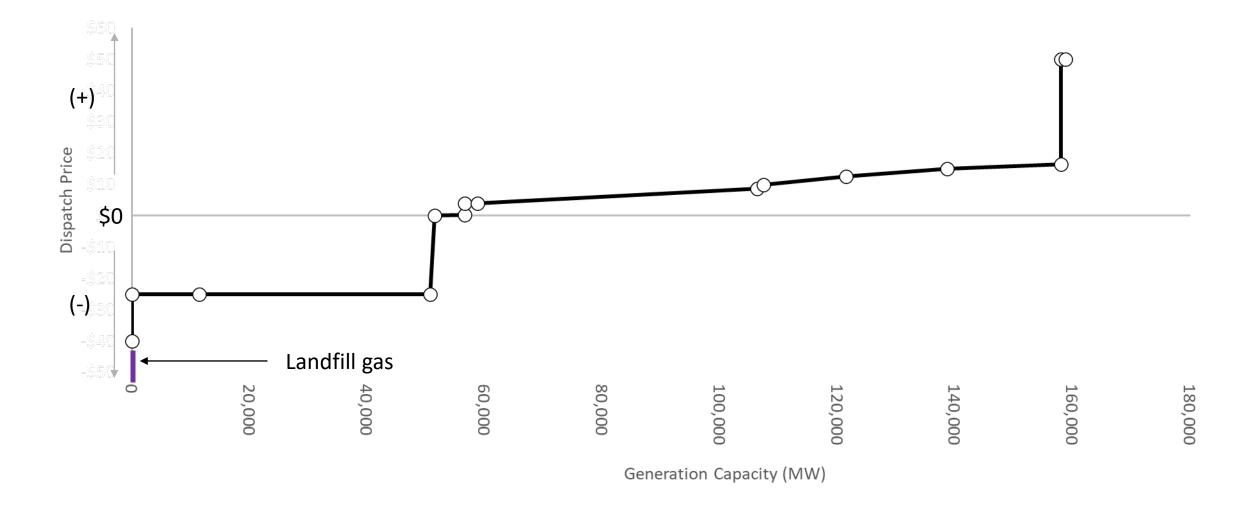
# WHY IS NATURAL GAS IMPORTANT?



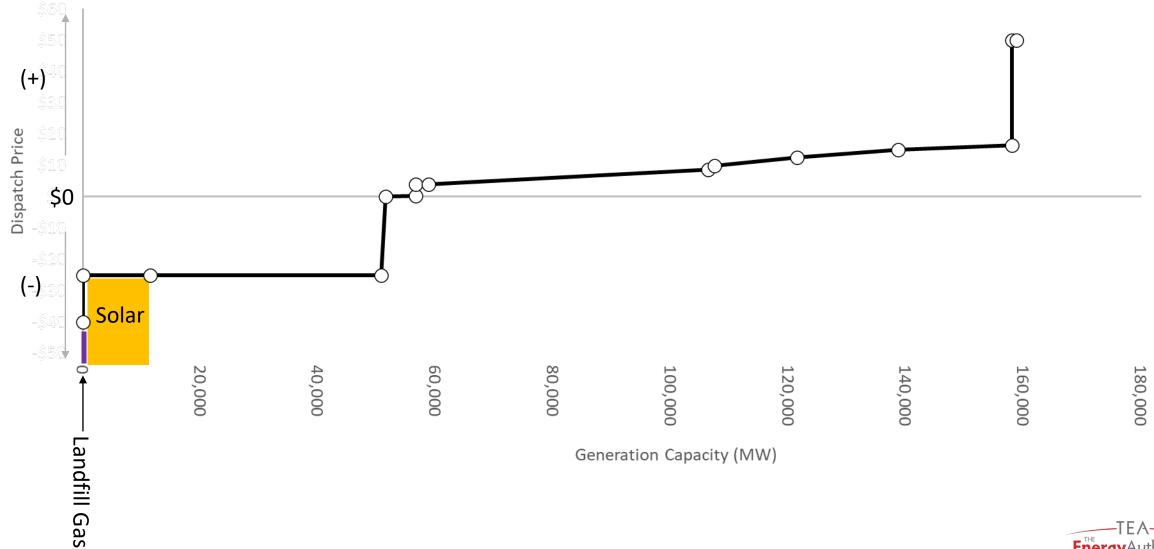


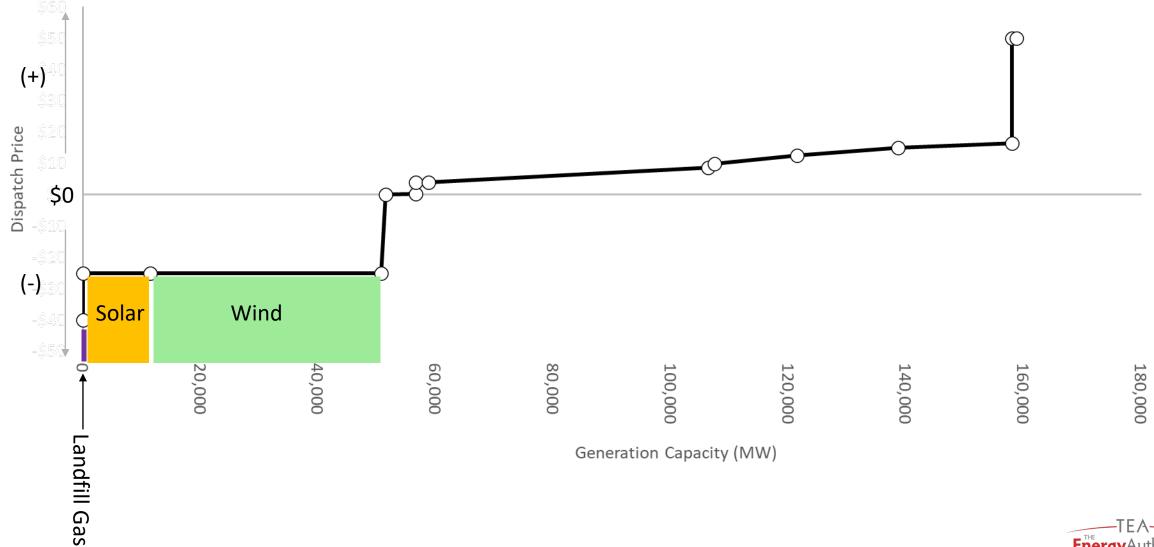


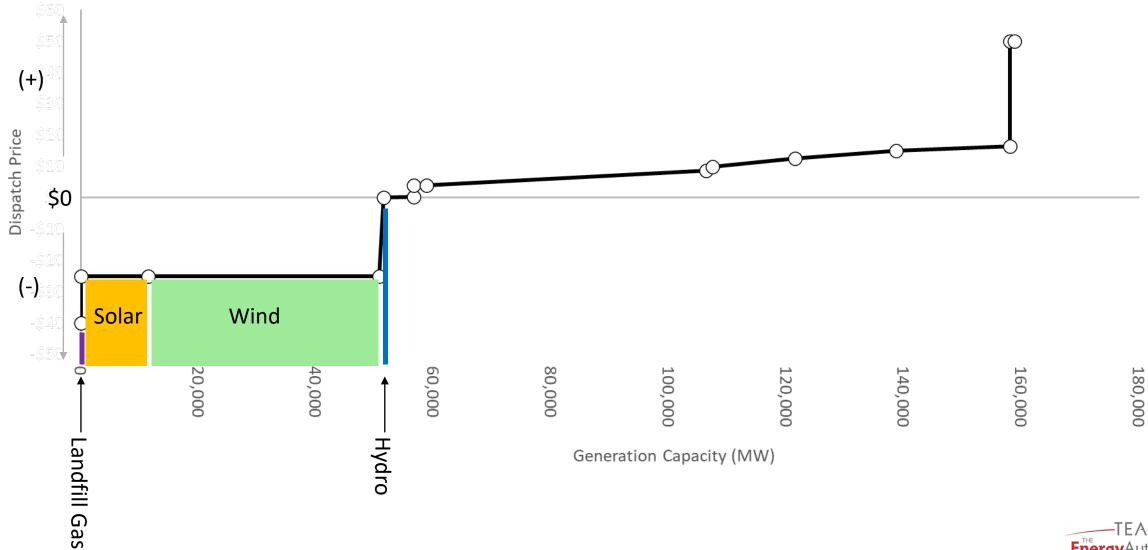


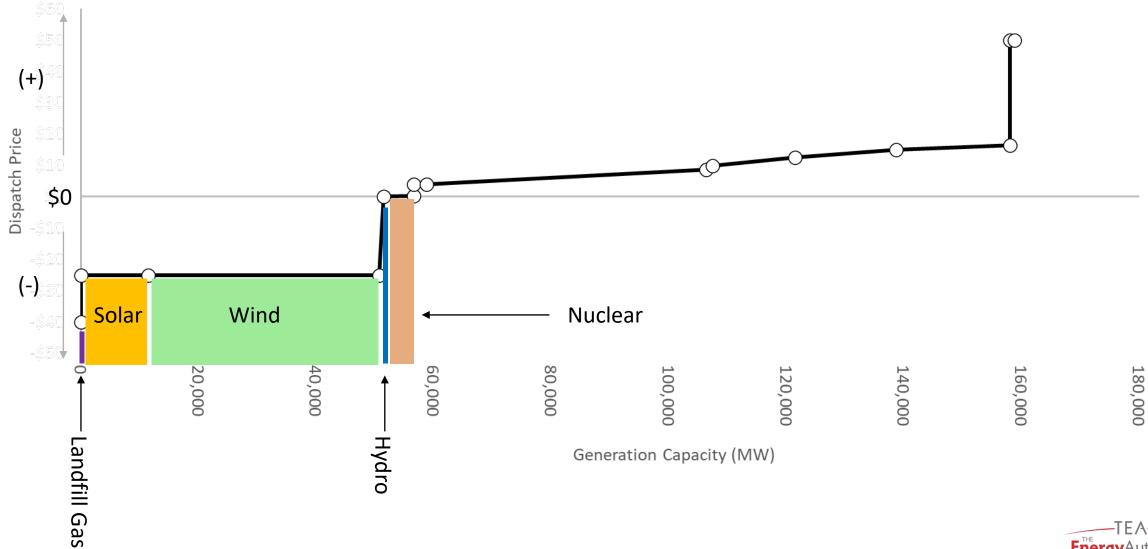




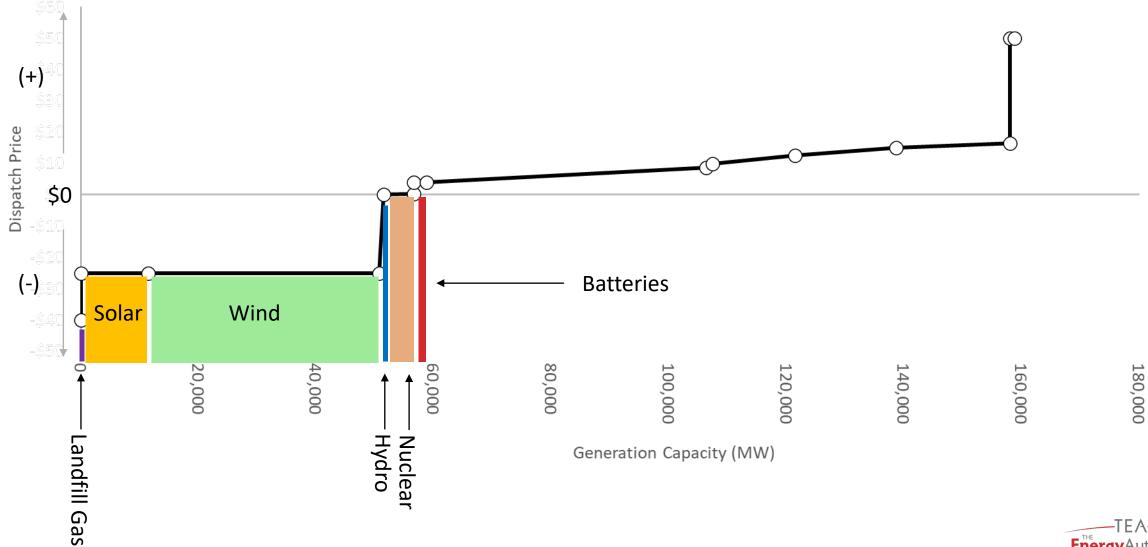




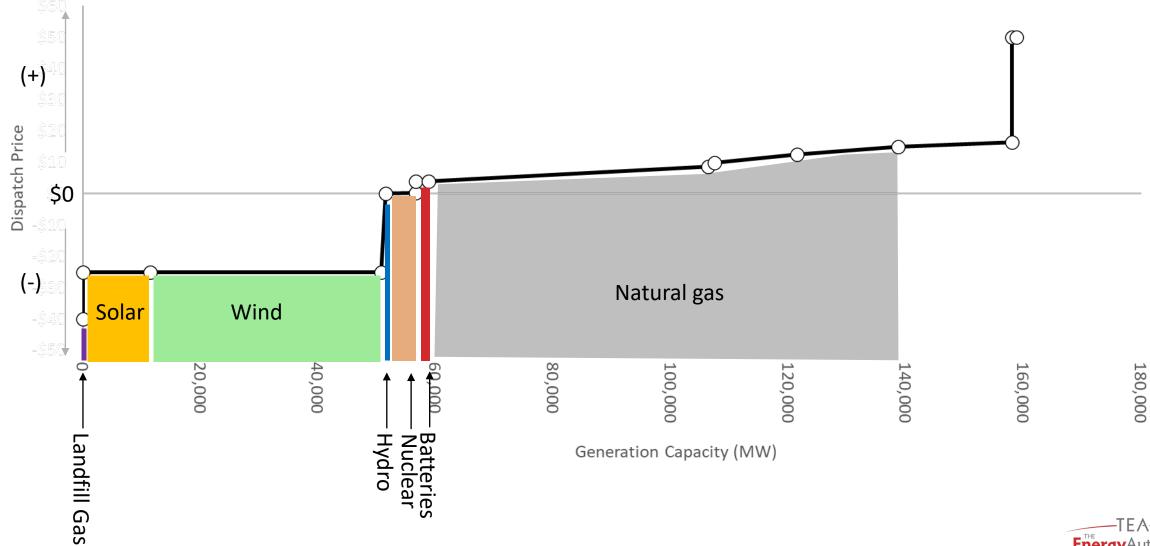






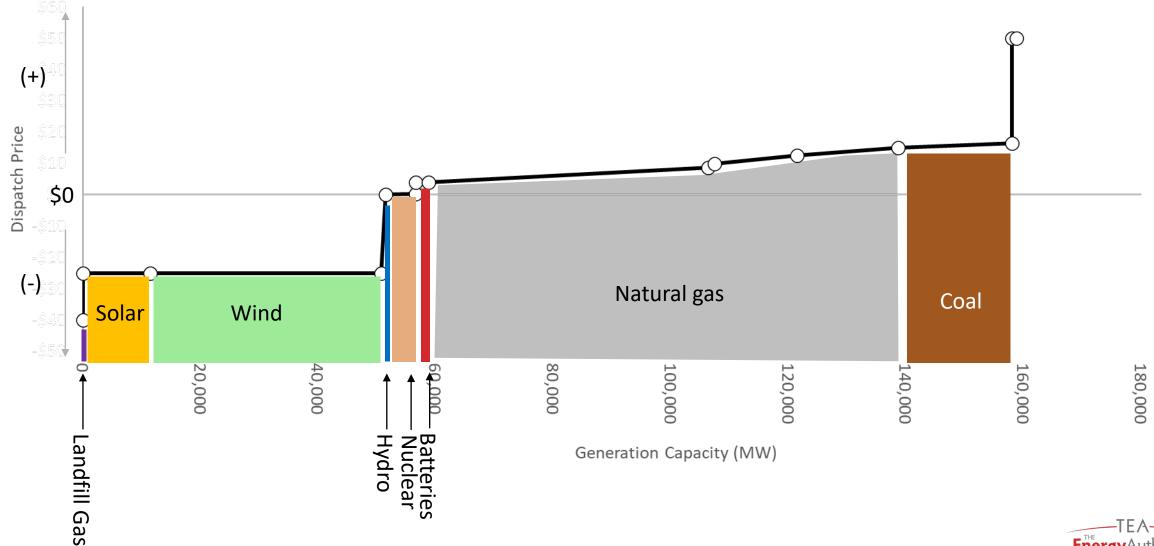


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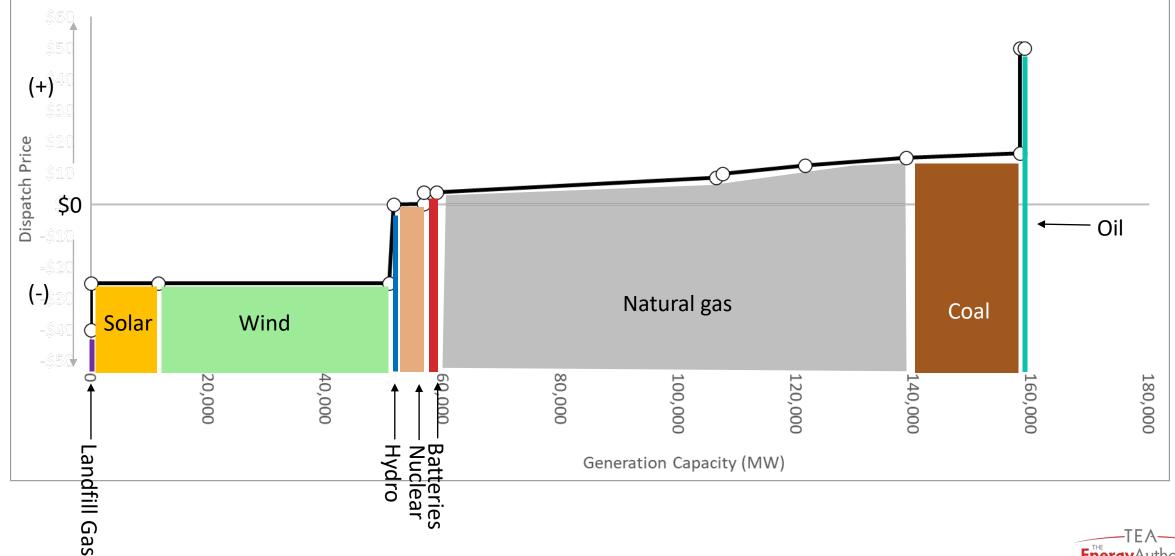




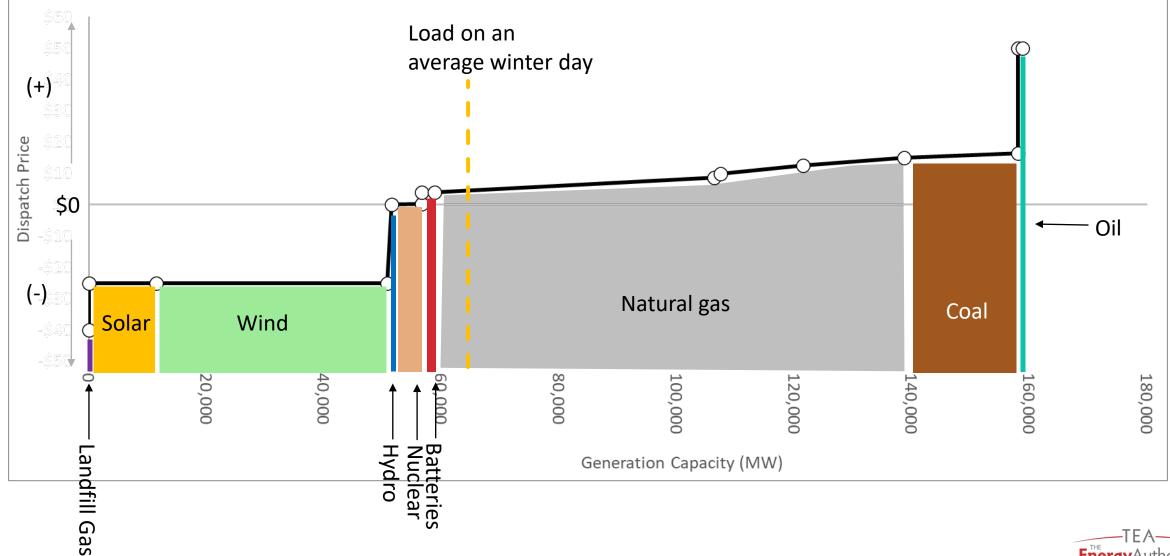
CONFIDENTIAL & PROPRIETARY



**CONFIDENTIAL & PROPRIETARY** 

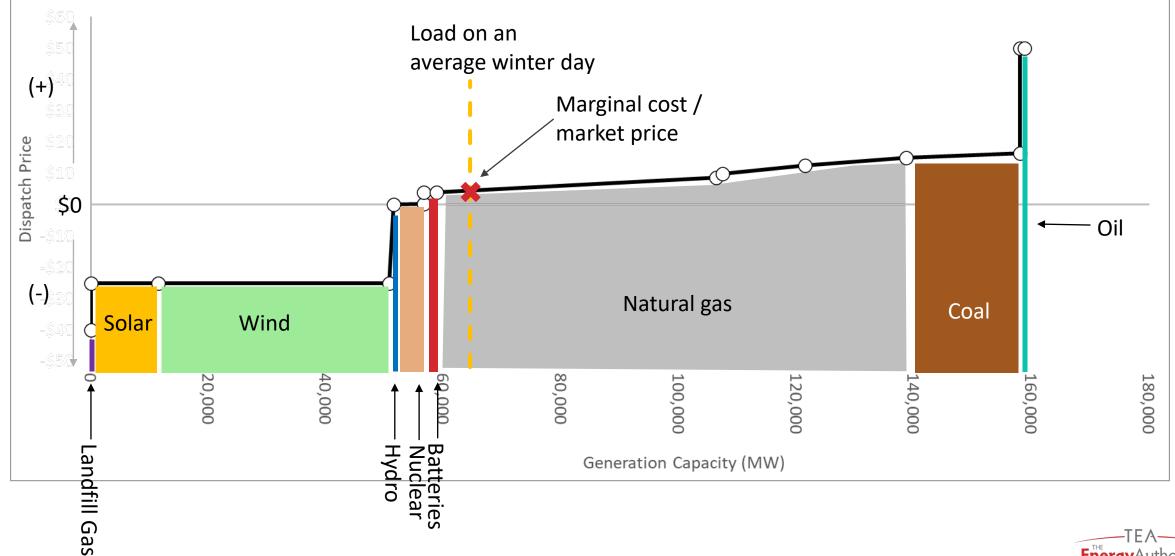


**CONFIDENTIAL & PROPRIETARY** 



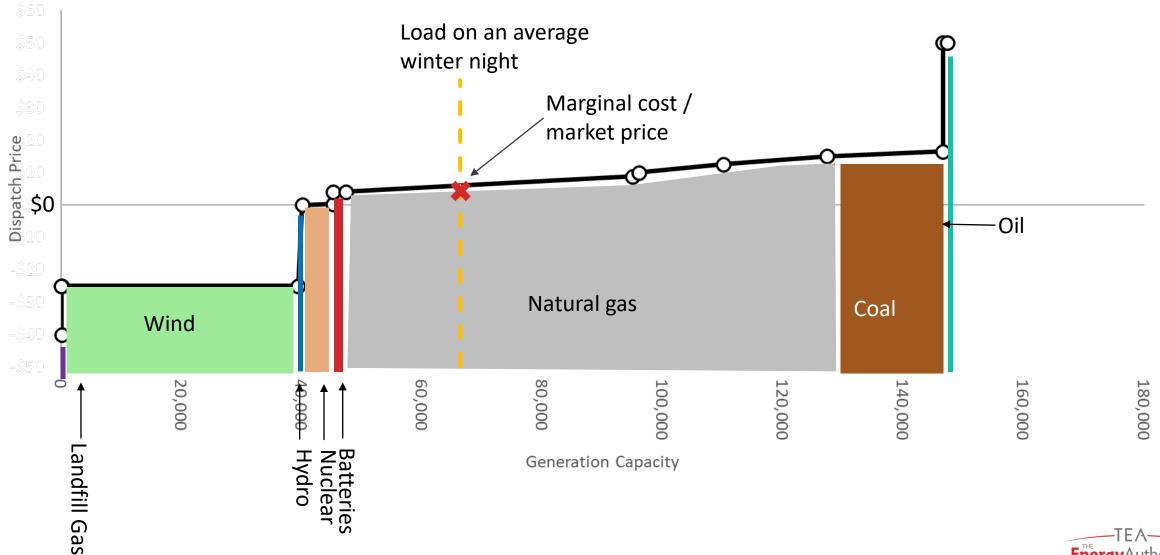


**CONFIDENTIAL & PROPRIETARY** 



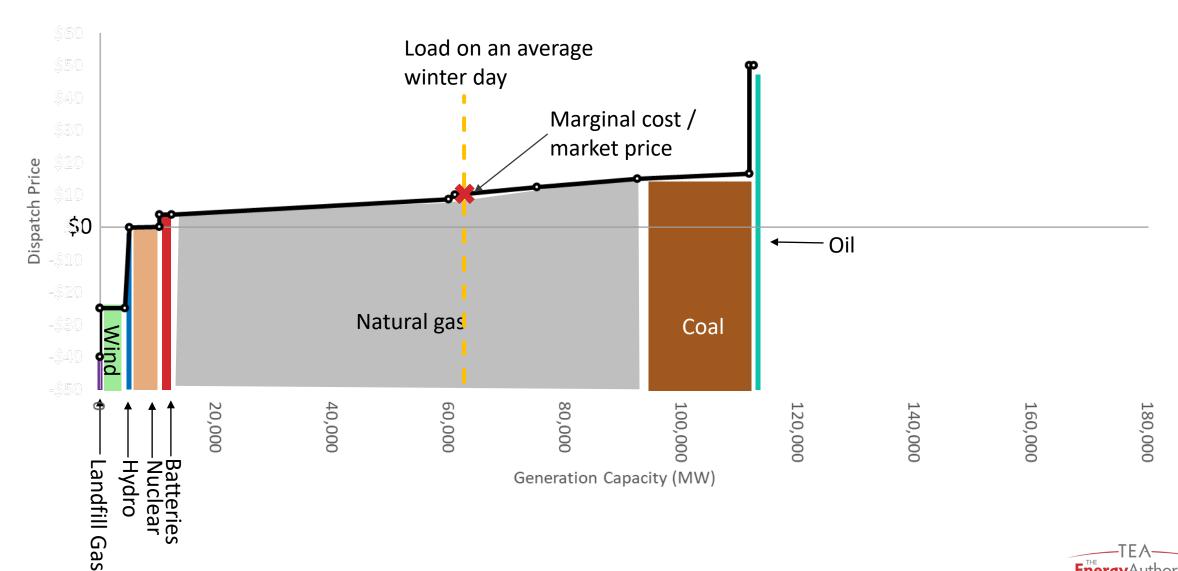


# But what if it's nighttime?



# Or the wind stops blowing?

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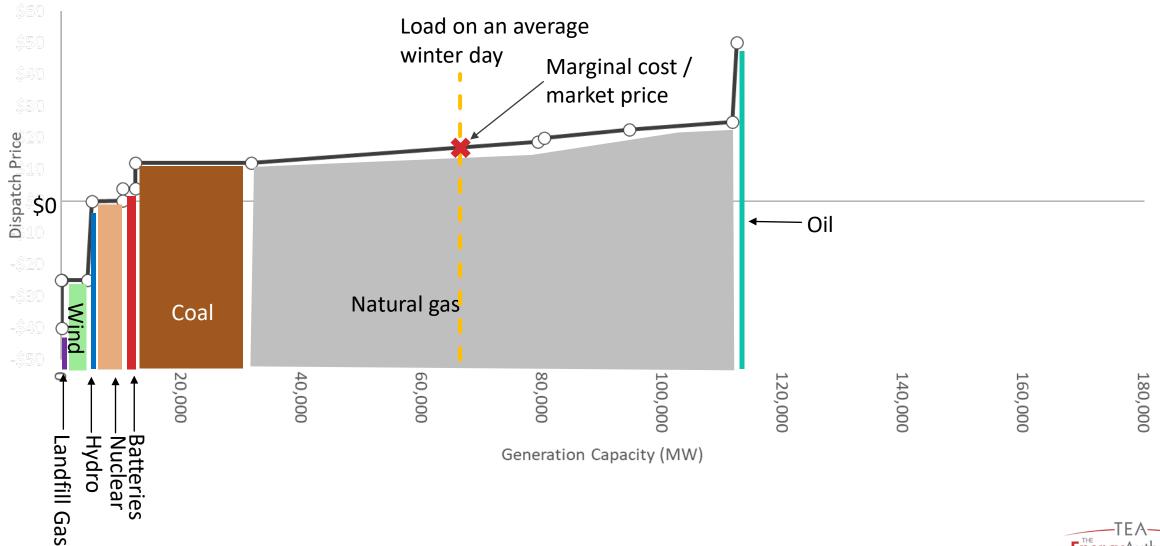




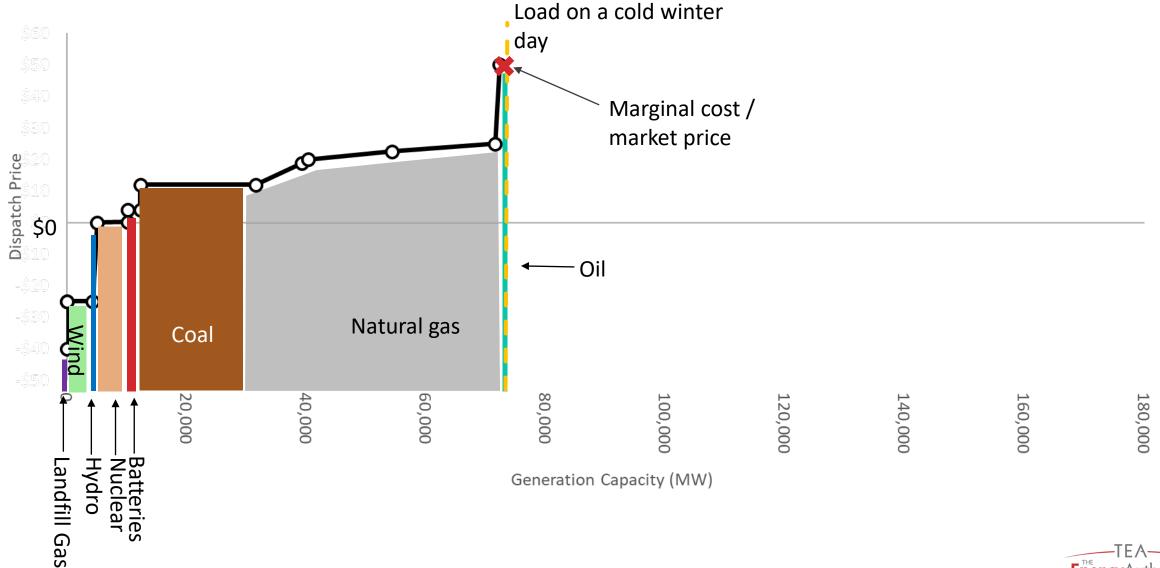
3/29/2024

# Or natural gas prices go higher?

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## Expensive resources can set the marginal costs in extreme weather



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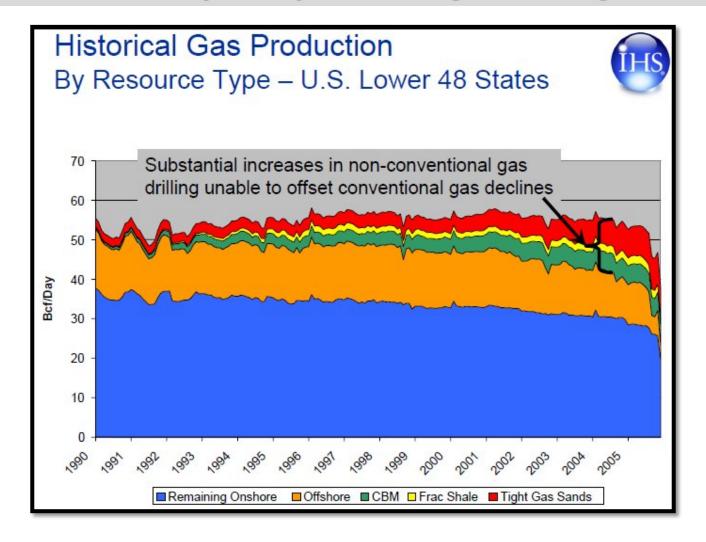




# NATURAL GAS FUNDAMENTALS

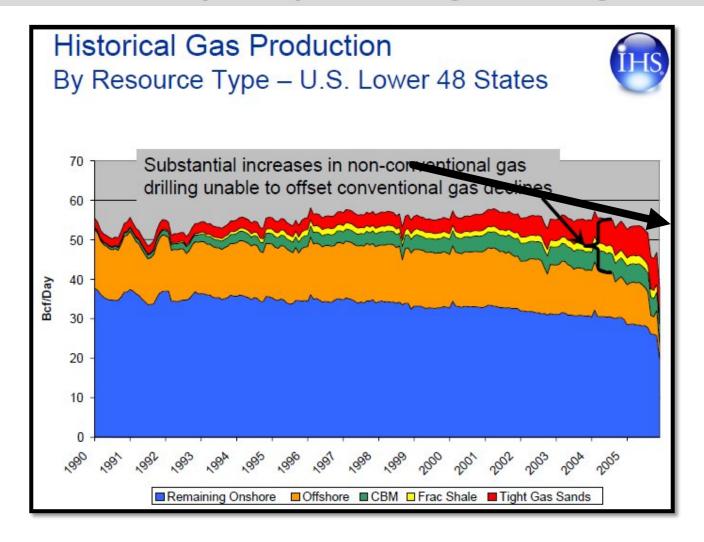
A TRIP DOWN MEMORY LANE

# 20 years ago...we were quickly running out of gas



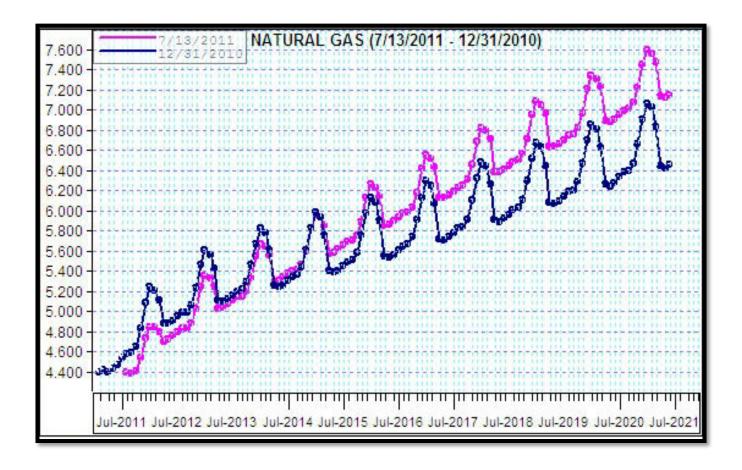


# 20 years ago...we were quickly running out of gas



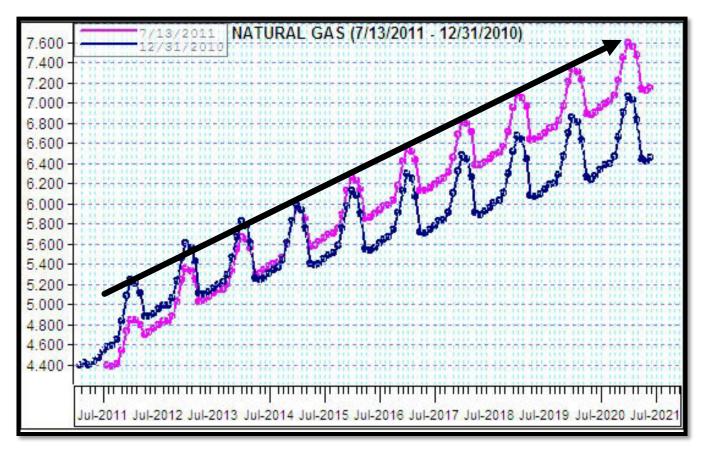


#### Which led to this



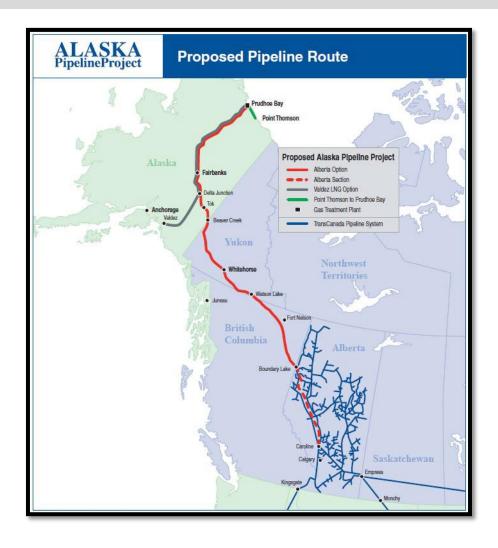


#### Which led to this



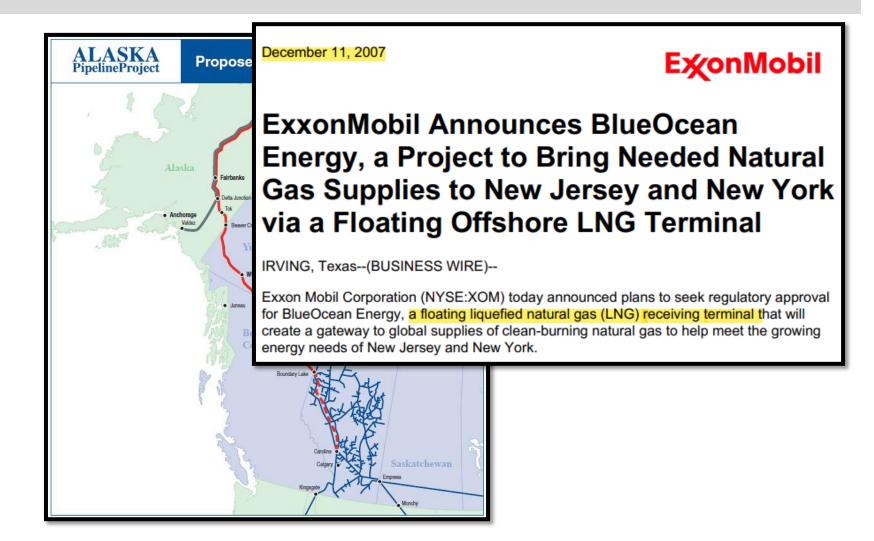
Forwards have gas increasing from \$4 to \$8 in a decade



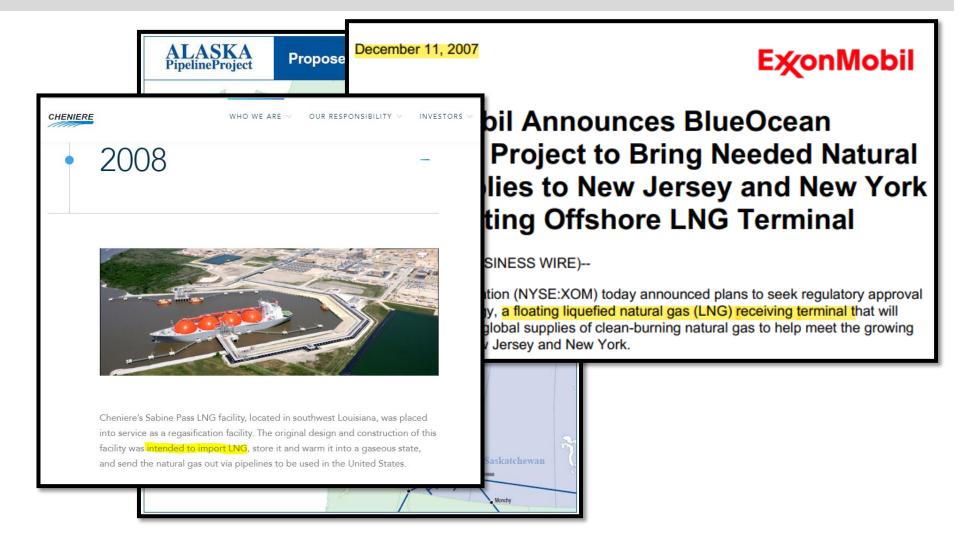




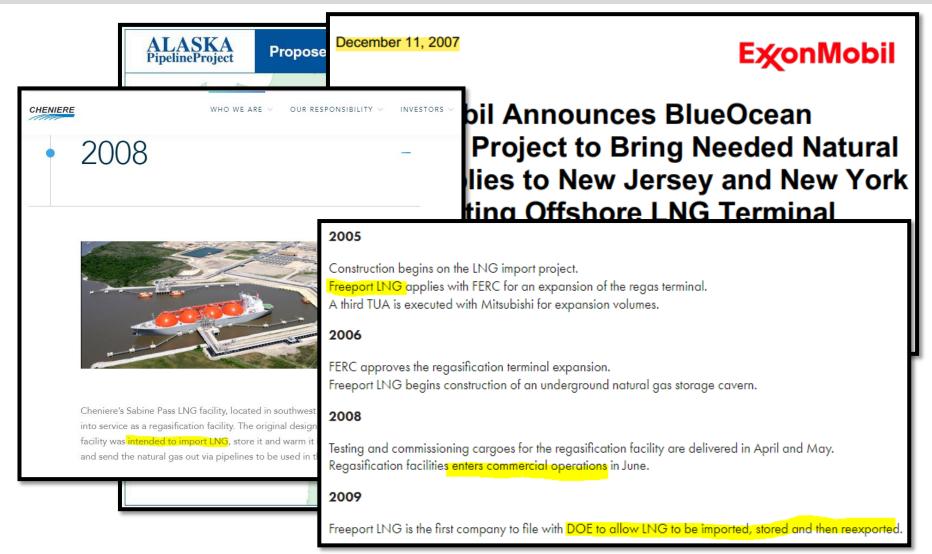
25











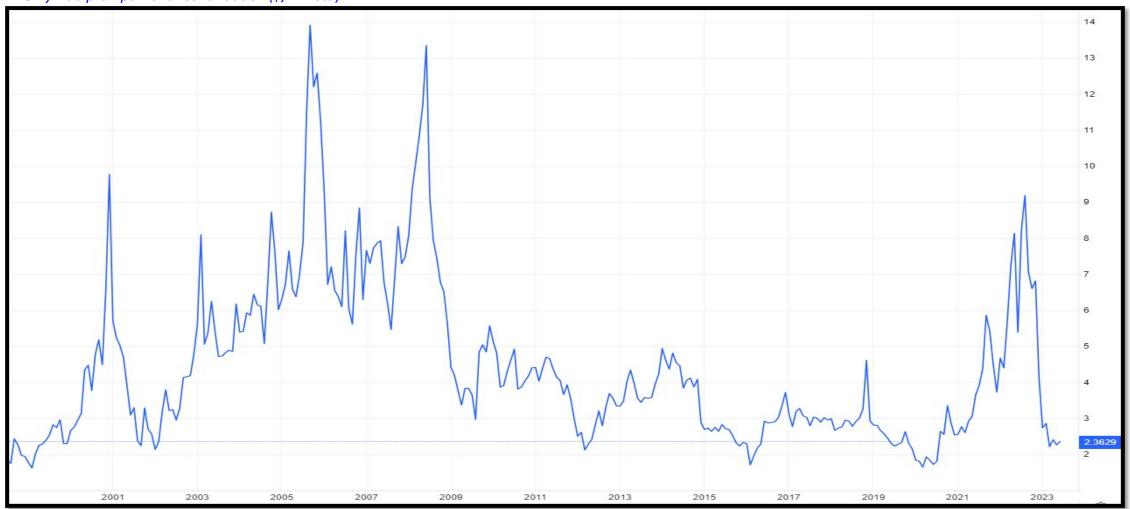


# And then this happened



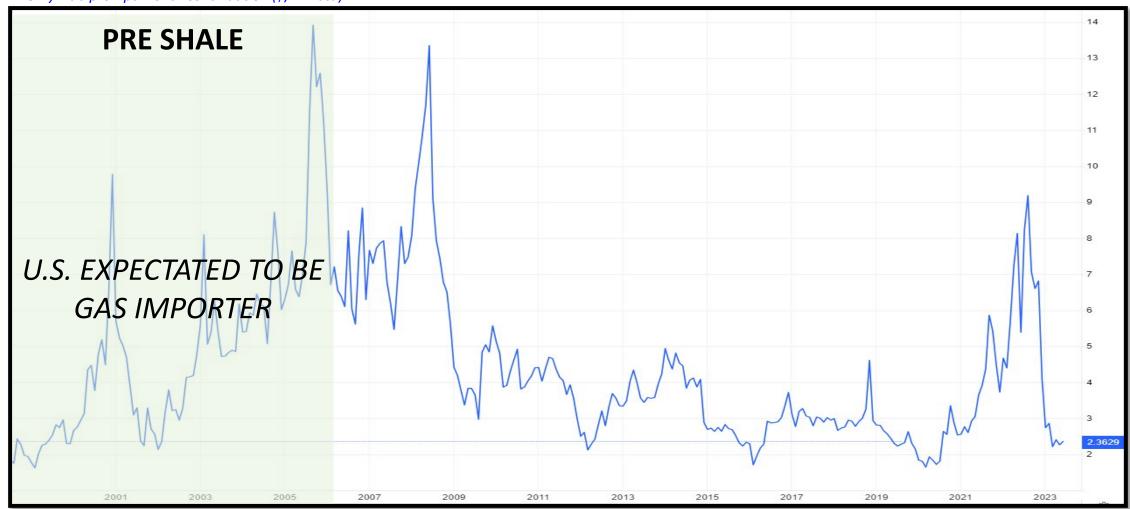






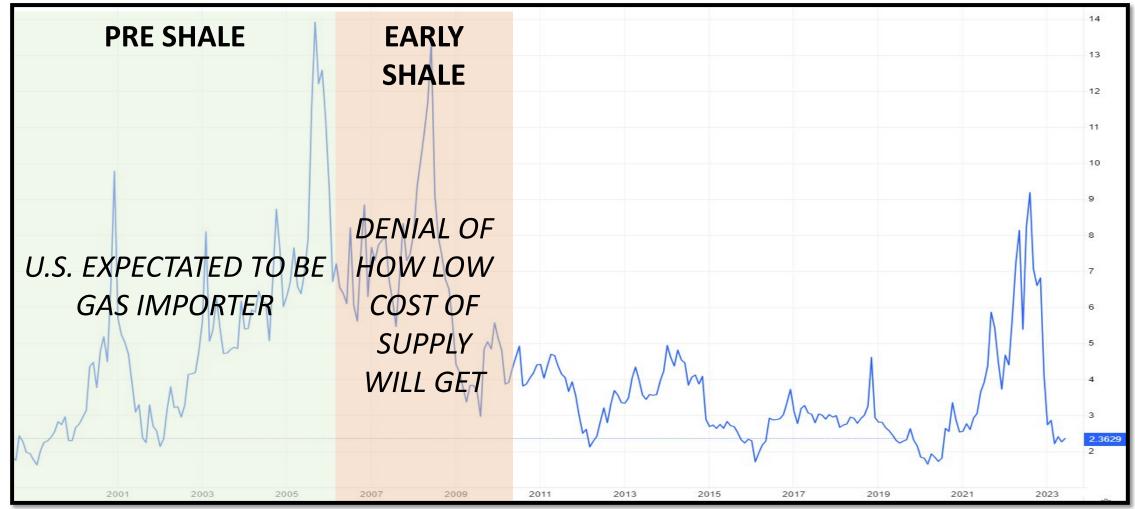


Henry Hub prompt month continuation (\$/mmbtu)



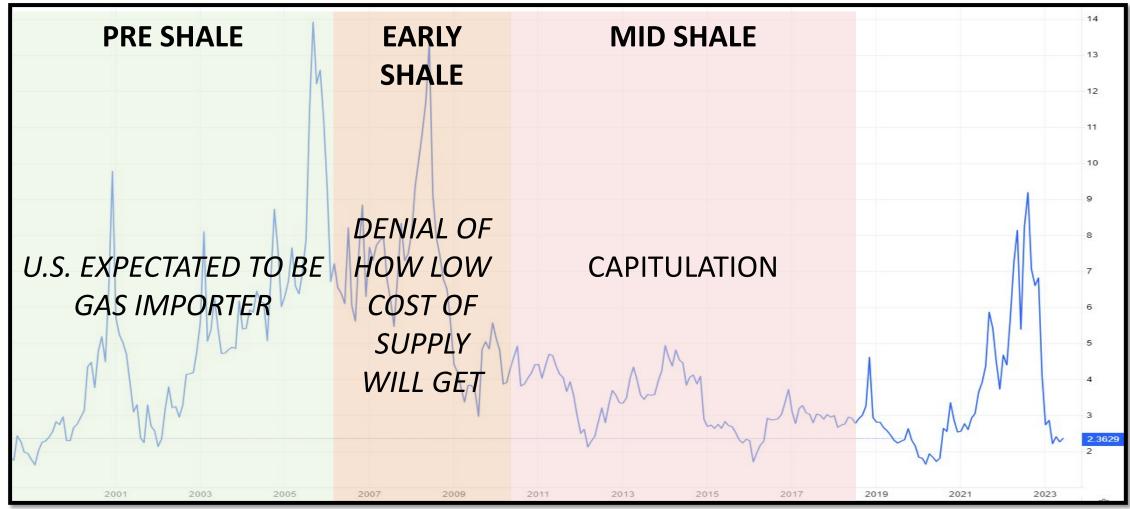


Henry Hub prompt month continuation (\$/mmbtu)



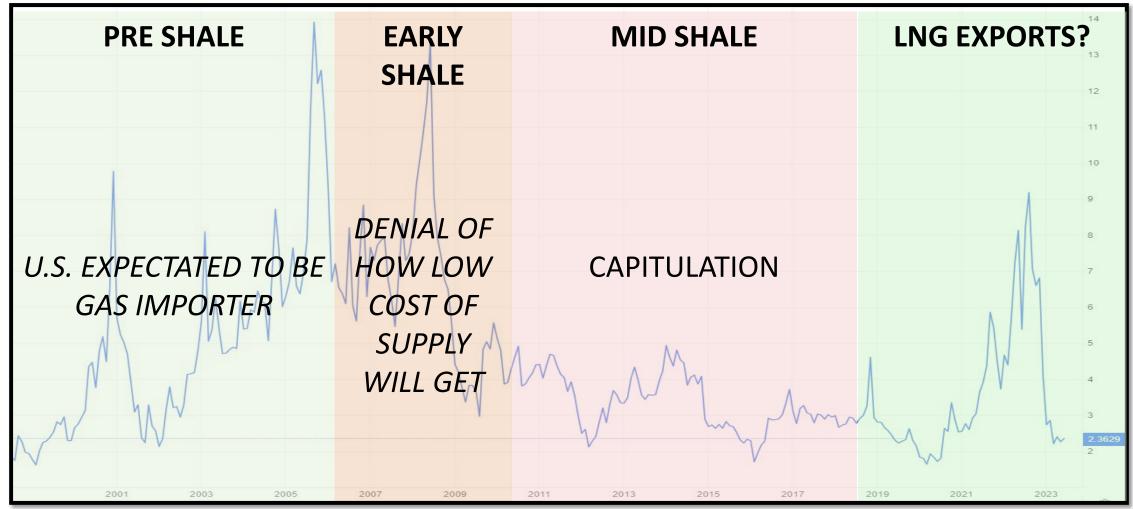


Henry Hub prompt month continuation (\$/mmbtu)





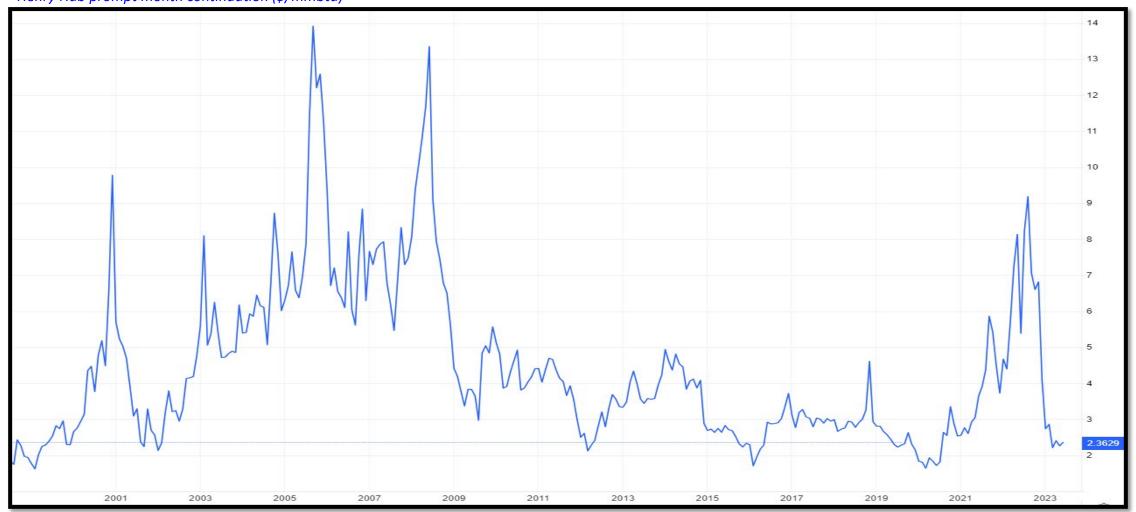
Henry Hub prompt month continuation (\$/mmbtu)





# It simplifies down to this

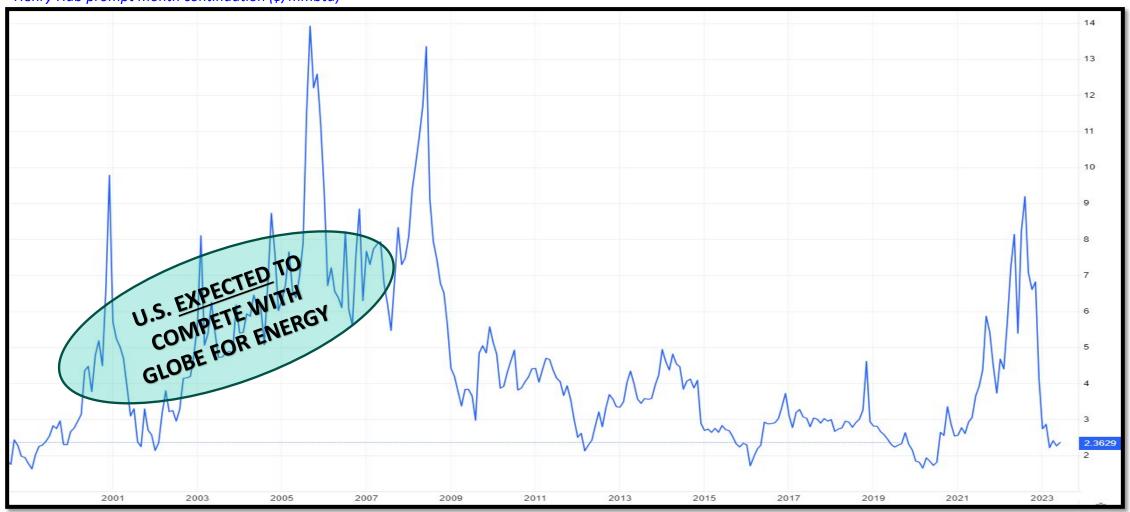






# It simplifies down to this

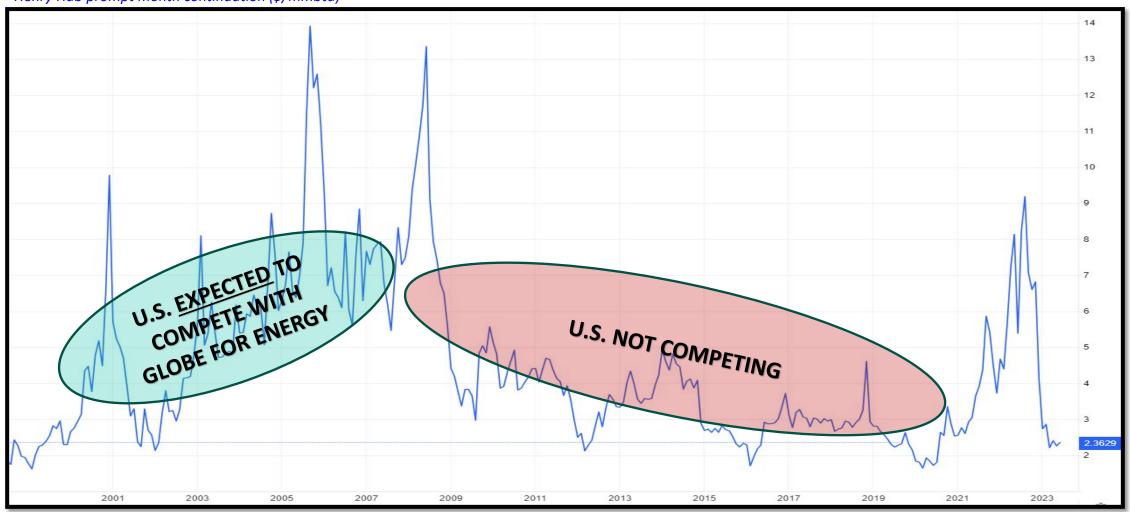






## It simplifies down to this







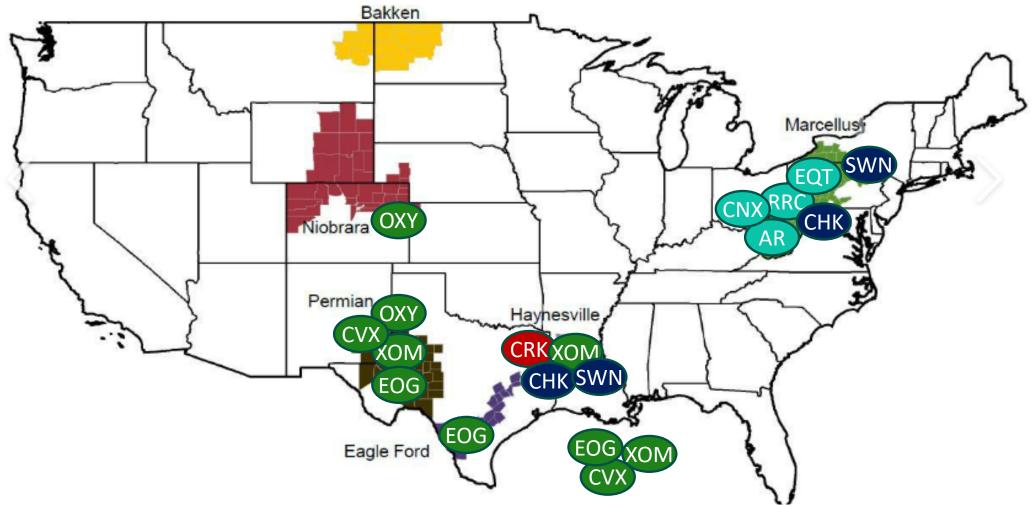
## It simplifies down to this



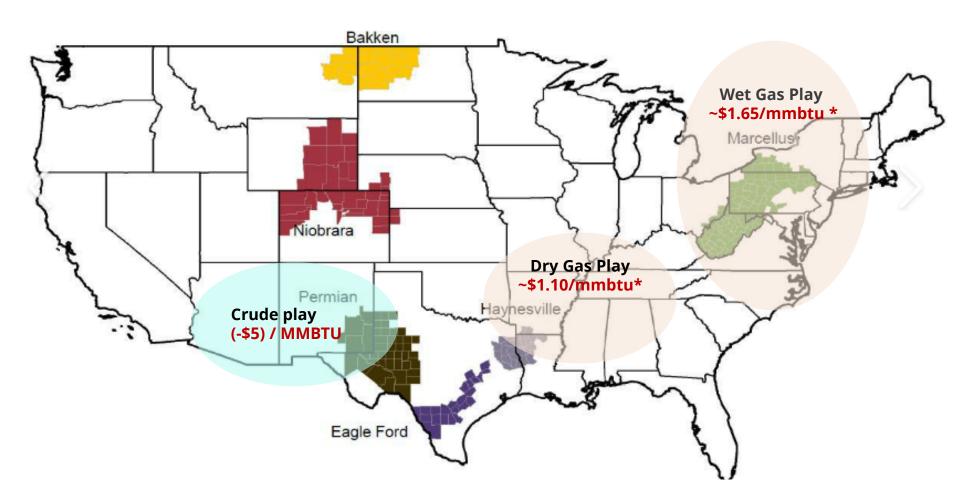




## Gas is really cheap to produce

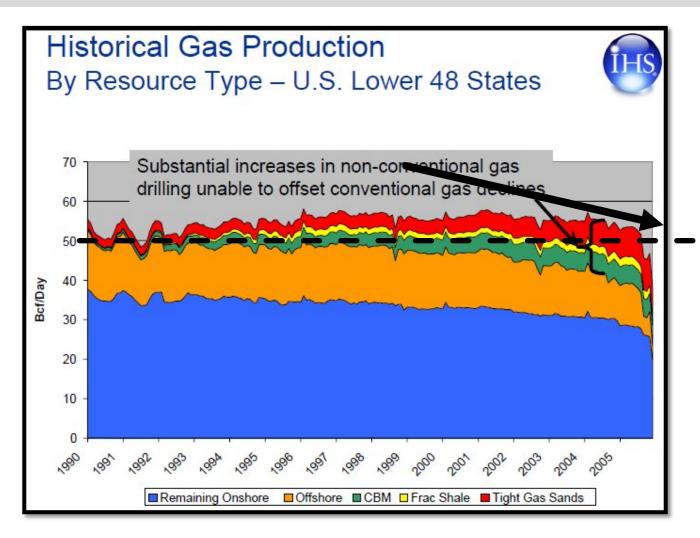


## Natural gas is cheap to produce



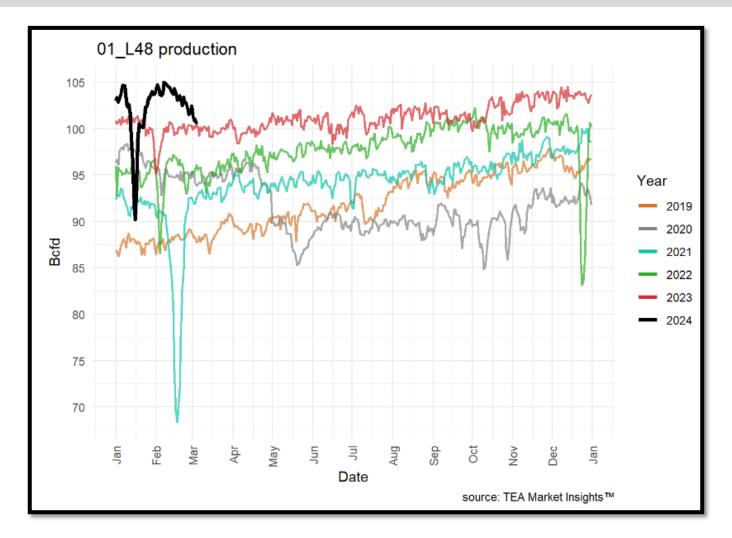


## And we produce a lot of it





## And we produce a lot of it







# NATURAL GAS DEMAND (AND PRICE) DRIVERS

## How the US uses natural gas

Natural gas use by U.S. consuming sectors by amount and percentage share of total U.S. natural gas consumption in 2022 was:<sup>1</sup>

38%	32%	15%	11%	4%
12.12 Tcf	10.44 Tcf	4.99 Tcf	3.52 Tcf	1.24 Tcf
electric power	industrial	residential	commercial	transportation

Source: https://www.eia.gov/energyexplained/natural-gas/use-of-natural-gas.php

Energy Authority

## 1. Heating

Natural gas use by U.S. consuming sectors by amount and percentage share of total U.S. natural gas consumption in 2022 was:<sup>1</sup>

38% 32% 10.44 Tcf electric power industrial

15% 11% 4.99 Tcf 3.52 Tcf commercial

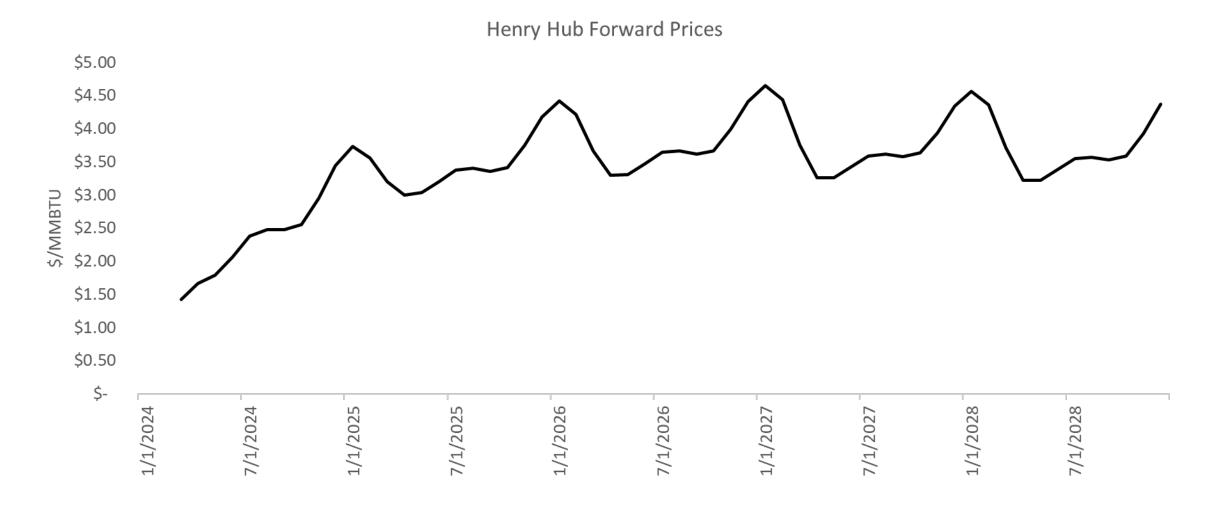
4% 1.24 Tcf transportation

25% is used for heating and cooking

Source: https://www.eia.gov/energy explained/natural-gas/use-of-natural-gas.php

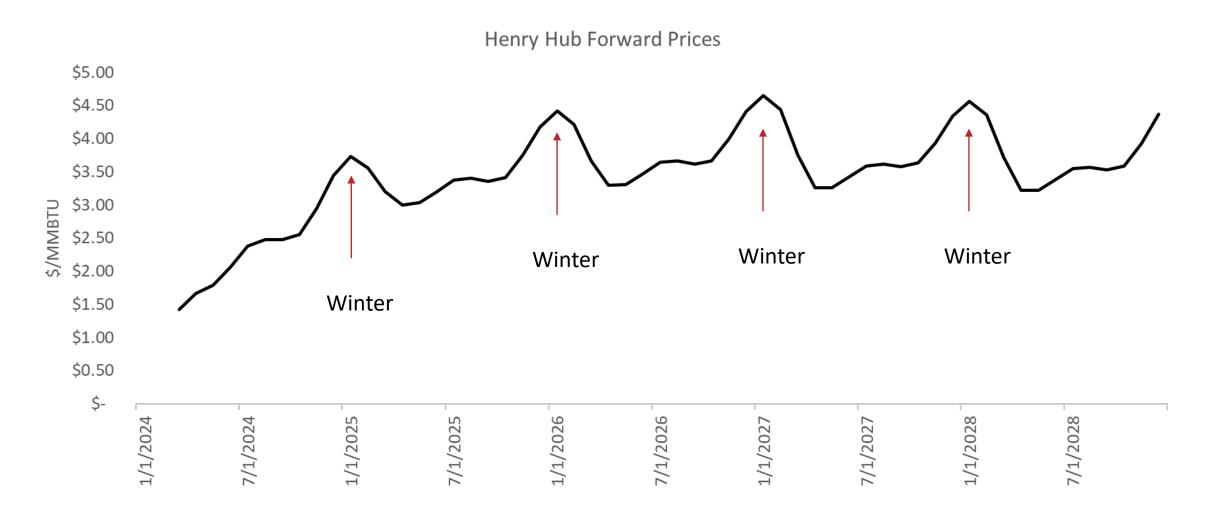
Energy Authority

## Expected heating demand impacts forward prices





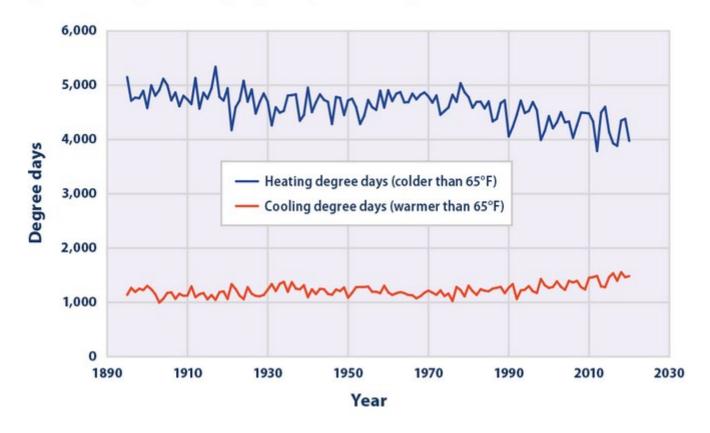
## Expected heating demand impacts forward prices





## Both winter and summers are getting warmer

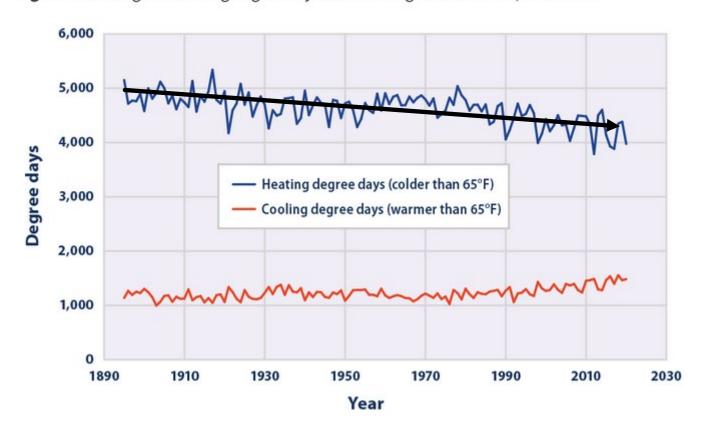
Figure 1. Heating and Cooling Degree Days in the Contiguous 48 States, 1895–2020





## Both winter and summers are getting warmer

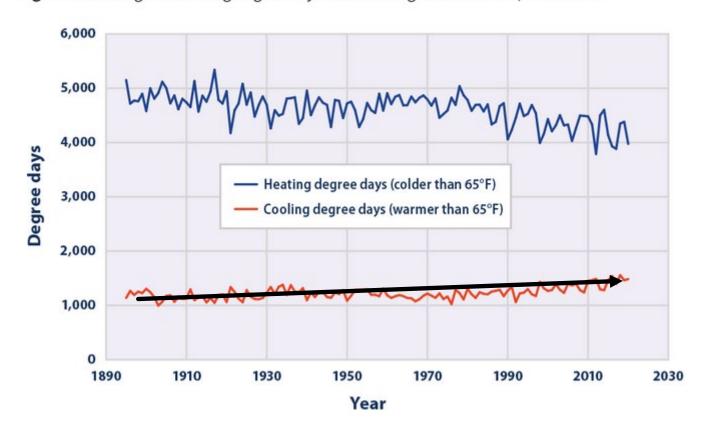
Figure 1. Heating and Cooling Degree Days in the Contiguous 48 States, 1895–2020





## Both winter and summers are getting warmer

Figure 1. Heating and Cooling Degree Days in the Contiguous 48 States, 1895–2020





## 2. Industrial and LNG exports

Natural gas use by U.S. consuming sectors by amount and percentage share of total U.S. natural gas consumption in 2022 was:<sup>1</sup>

38% 12.12 Tcf electric power 32% 10.44 Tcf industrial

15% 4.99 Tcf residential 11% 3.52 Tcf commercial 4% 1.24 Tcf transportation

Includes 3.85 Tcf exported

Source: https://www.eia.gov/energy explained/natural-gas/use-of-natural-gas.php

nergy Authority

51

## 2. Industrial and LNG exports

Natural gas use by U.S. consuming sectors by amount and percentage share of total U.S. natural gas consumption in 2022 was:<sup>1</sup>

38% 12.12 Tcf electric power 32% 10.44 Tcf industrial

15% 4.99 Tcf residential

11% 3.52 Tcf commercial 4% 1.24 Tcf transportation

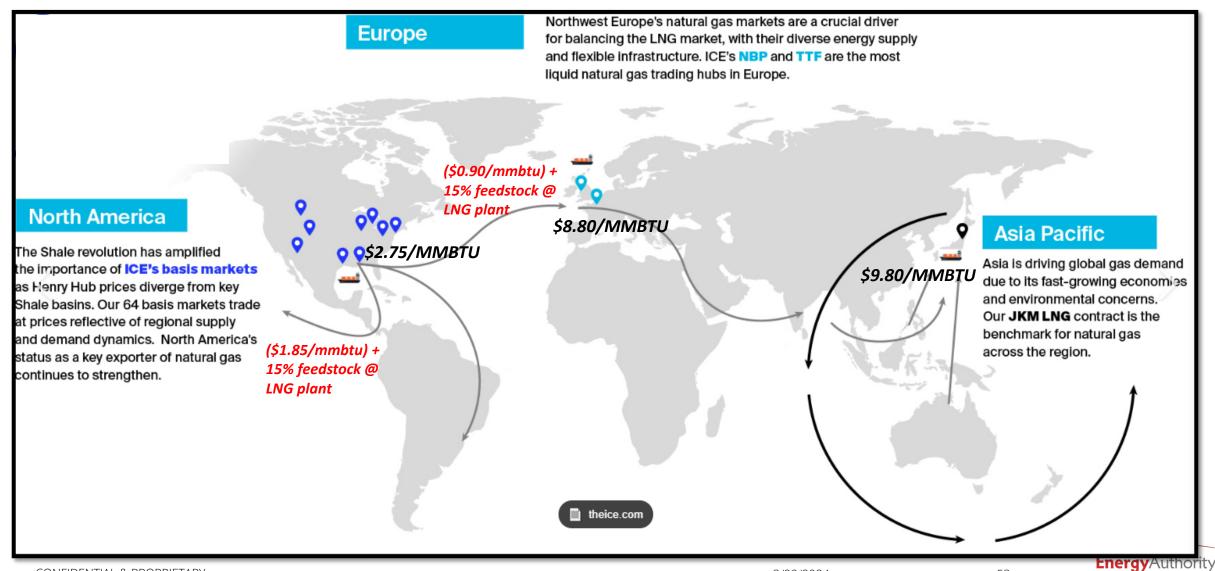
About 15% are LNG exports

Source: https://www.eia.gov/energy explained/natural-gas/use-of-natural-gas.php

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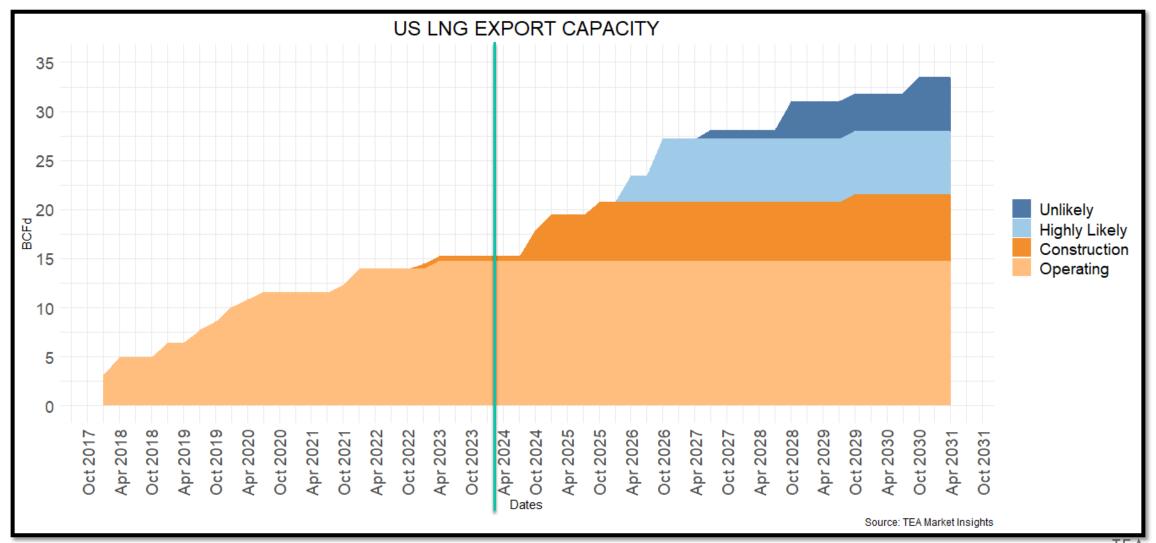
52

## LNG exports are a function of price and capacity



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## LNG export capacity continues to grow





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## 3. Electricity generation

Natural gas use by U.S. consuming sectors by amount and percentage share of total U.S. natural gas consumption in 2022 was:<sup>1</sup>

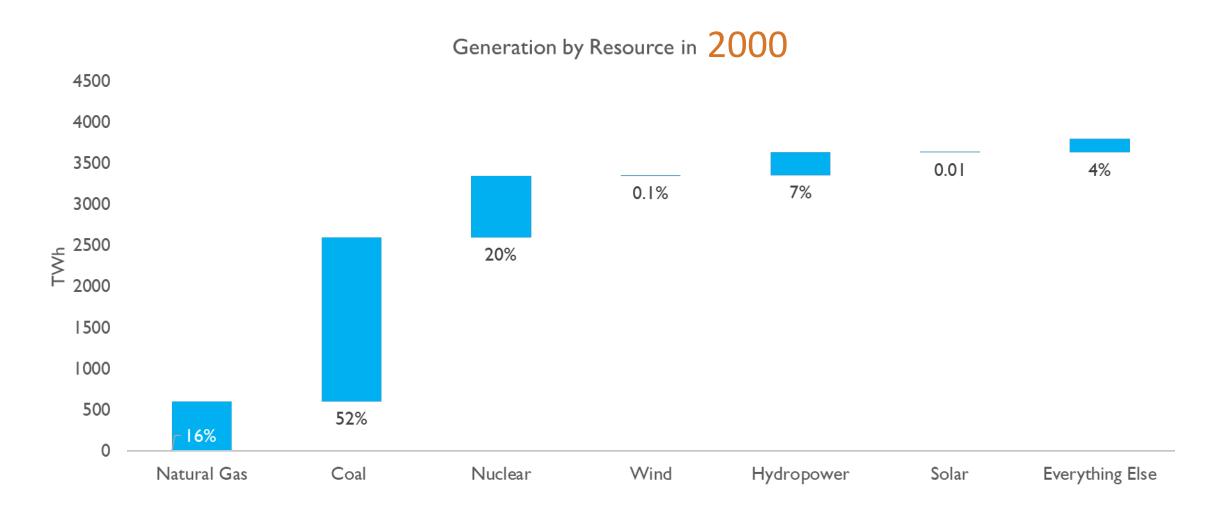
38% 12.12 Tcf electric power 32% 10.44 Tcf industrial 15% 4.99 Tcf residential 11% 3.52 Tcf commercial

4% 1.24 Tcf transportation

Source: https://www.eia.gov/energyexplained/natural-gas/use-of-natural-gas.php

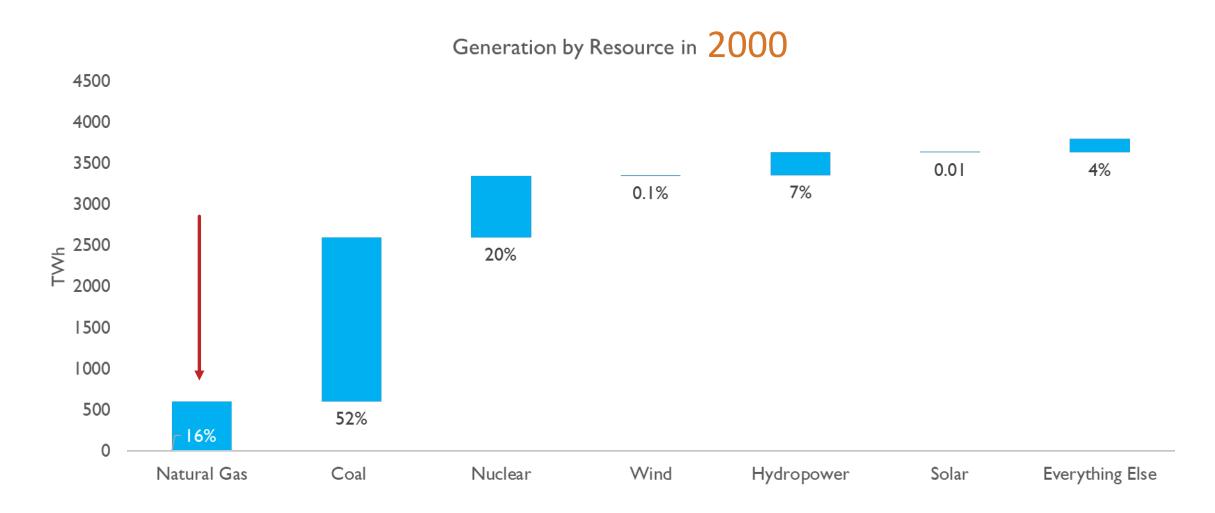


## Our resource mix changed a lot in 20 years





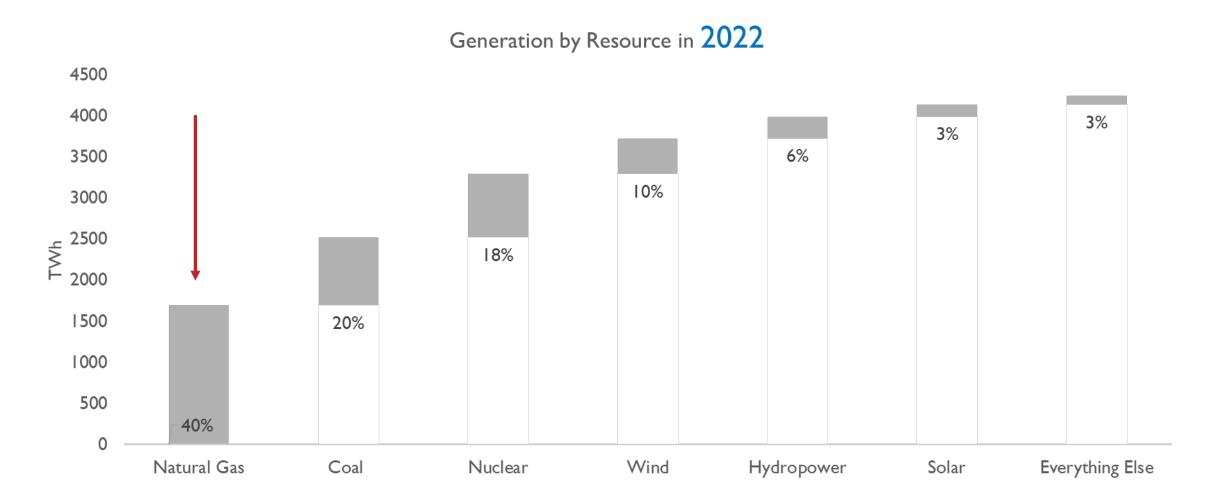
## Our resource mix changed a lot in 20 years





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## Gas jumped from 16% to 40%





## There's no shortage of load growth







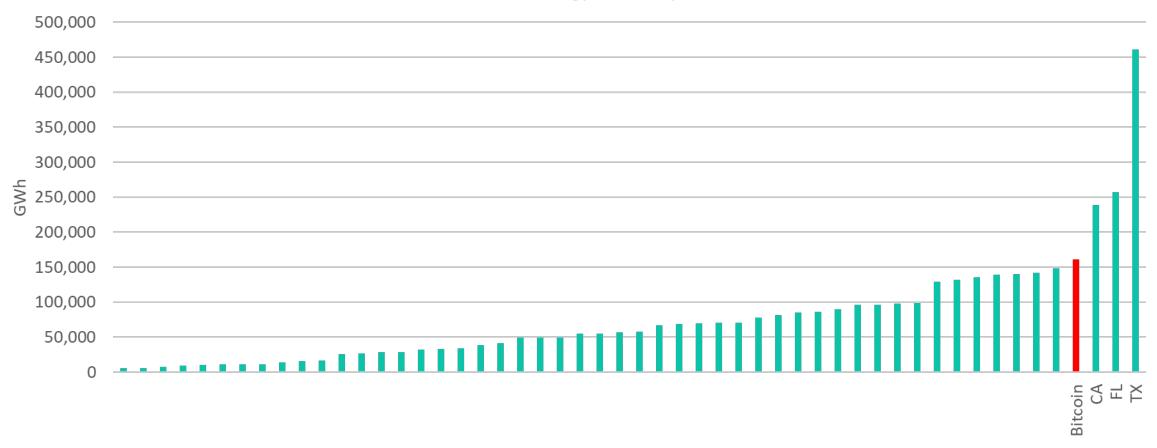






### Bitcoin uses \*a lot\* of energy

#### All 50 States Annual Energy Consumption + Bitcoin

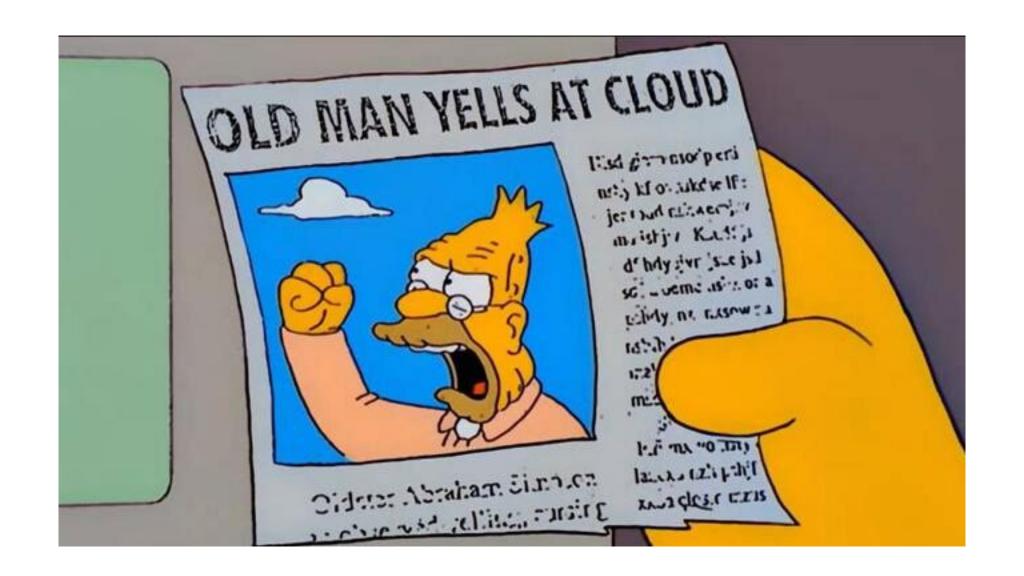






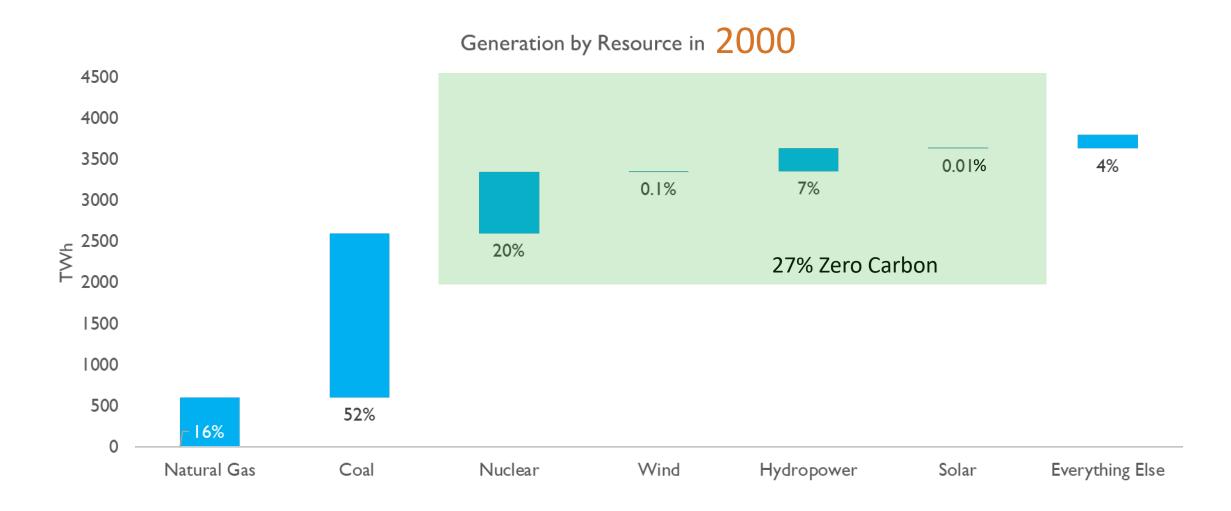
## RENEWABLE FUNDAMENTALS

THE "OTHER" PRICE DRIVER

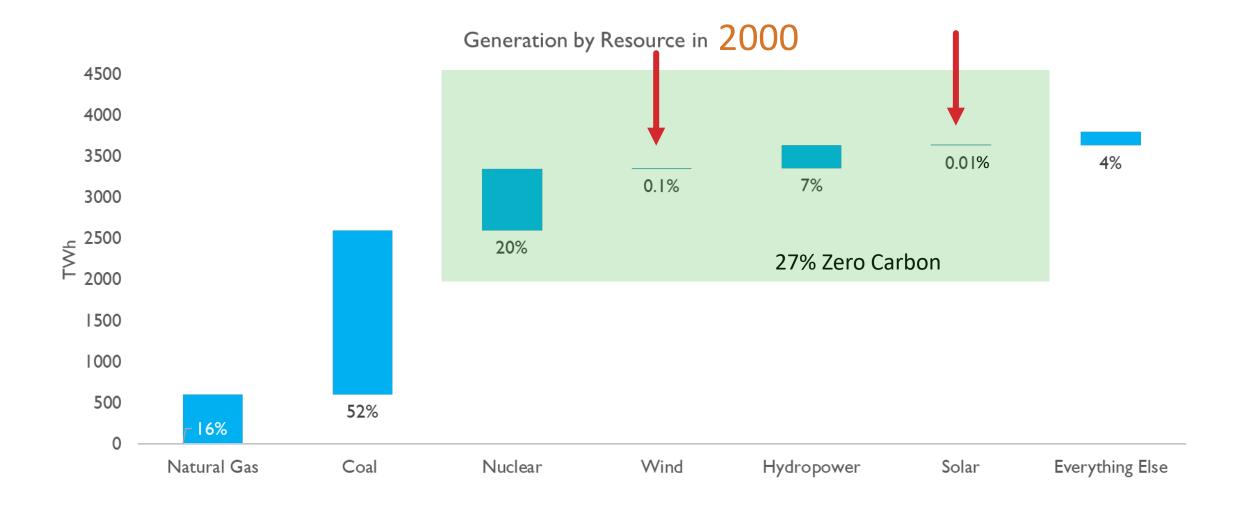




#### HOW MUCH DID RENEWABLES CONTRIBUTE YESTERDAY?

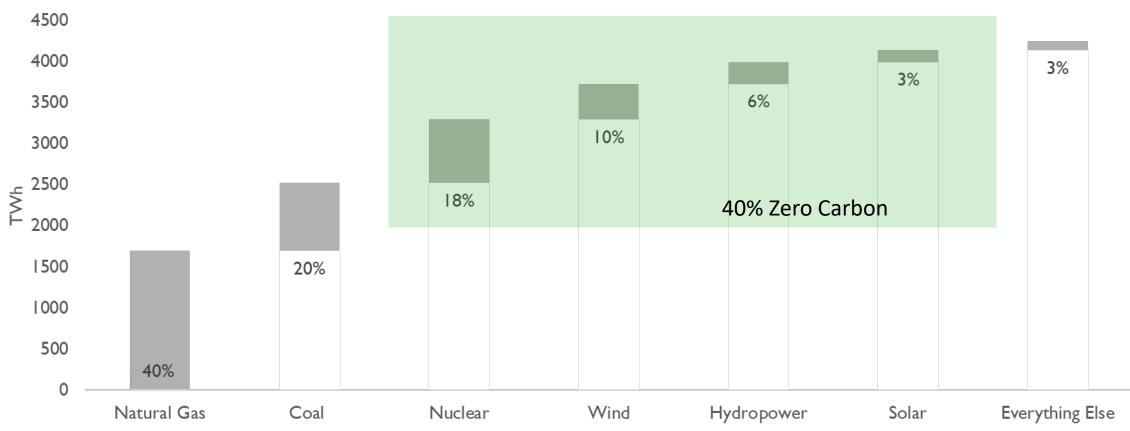


#### HOW MUCH DID RENEWABLES CONTRIBUTE YESTERDAY?



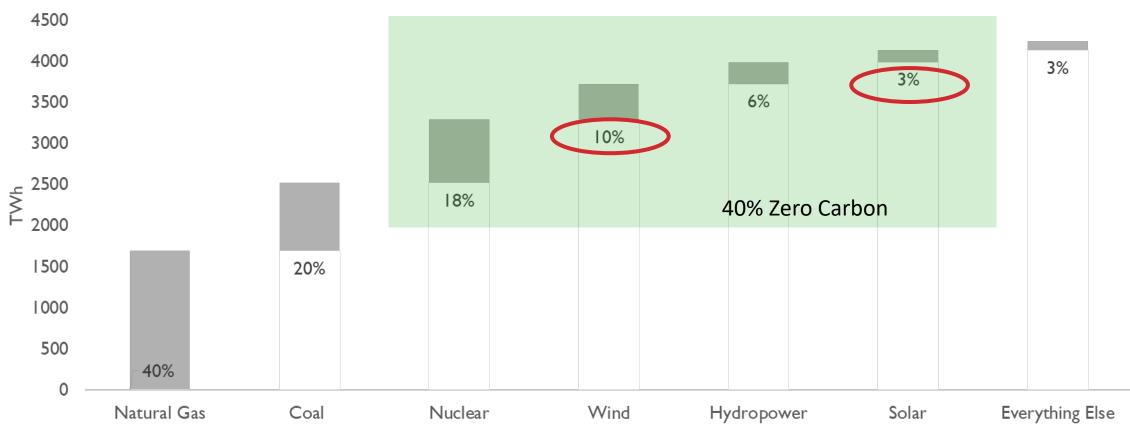
#### HOW MUCH DO RENEWABLES CONTRIBUTE TODAY?



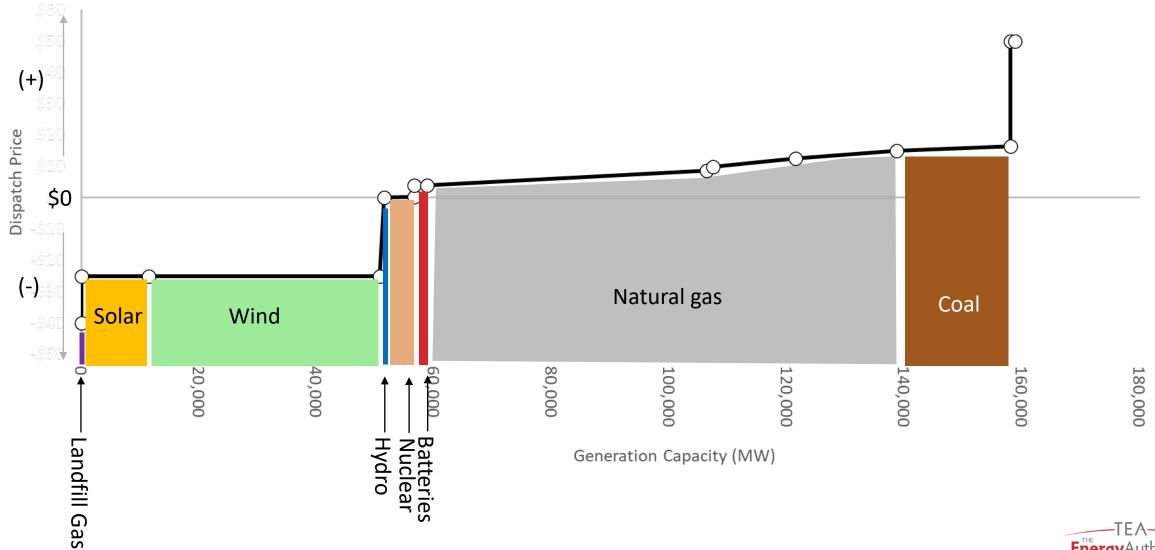


#### HOW MUCH DO RENEWABLES CONTRIBUTE TODAY?



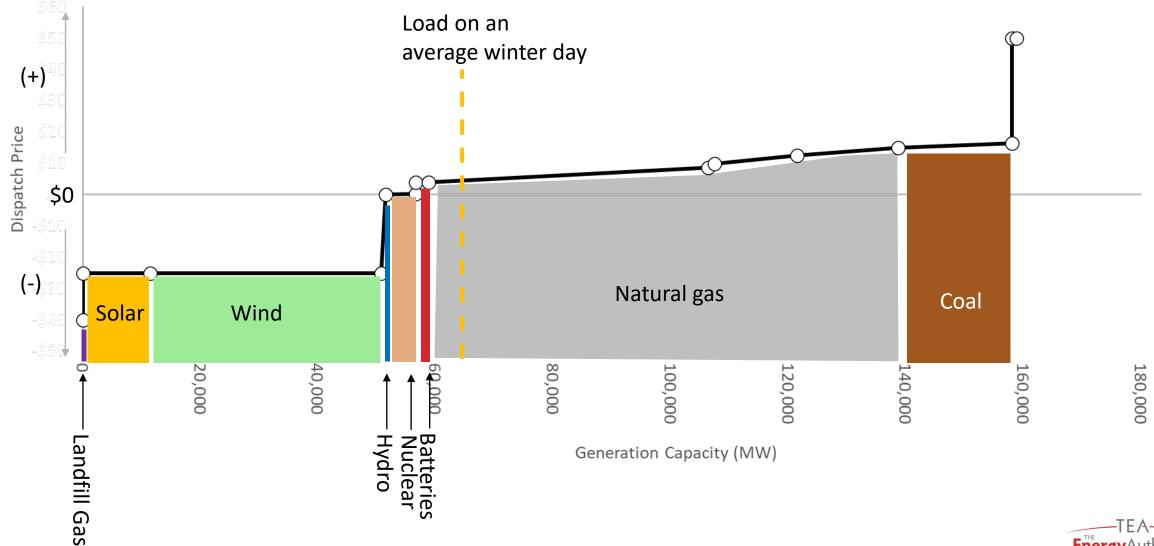


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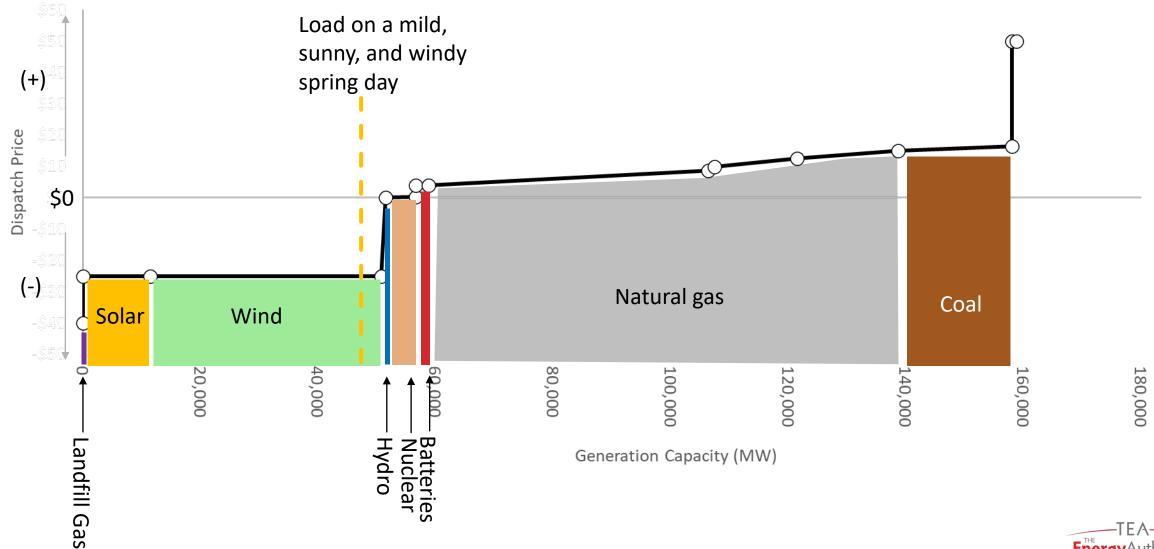


67

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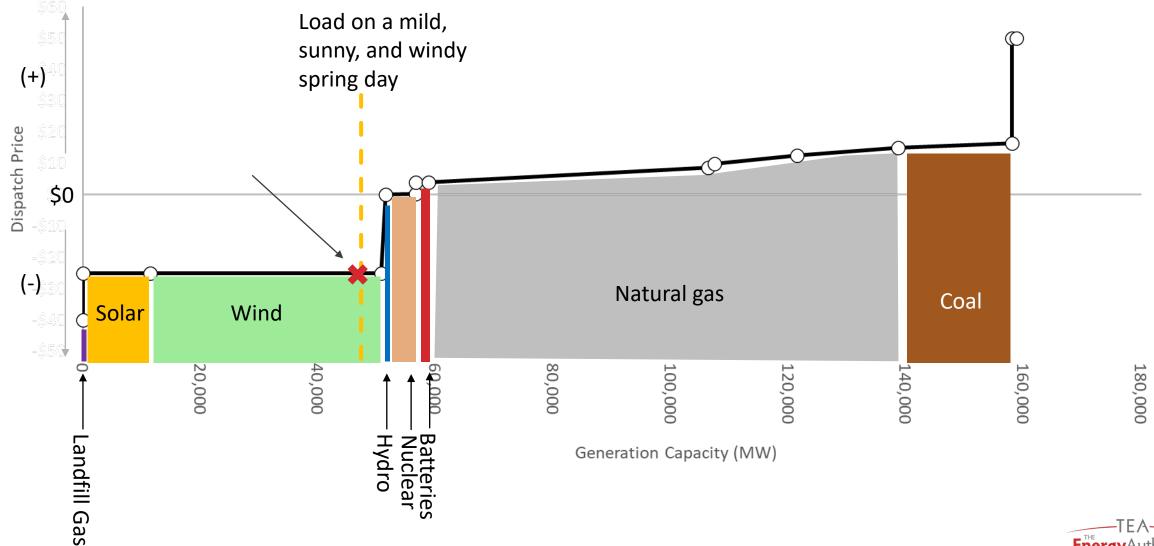


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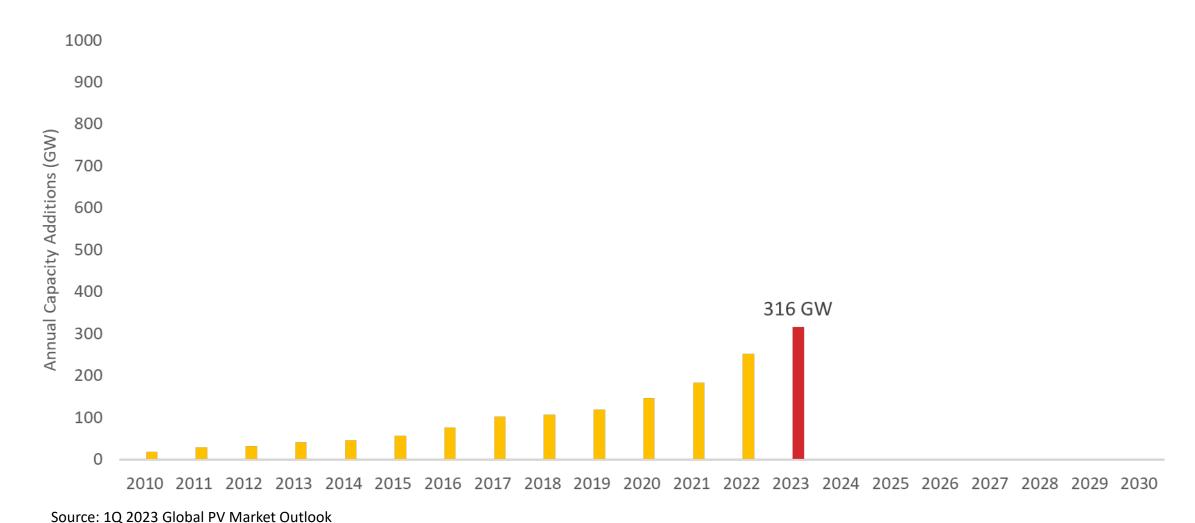
69

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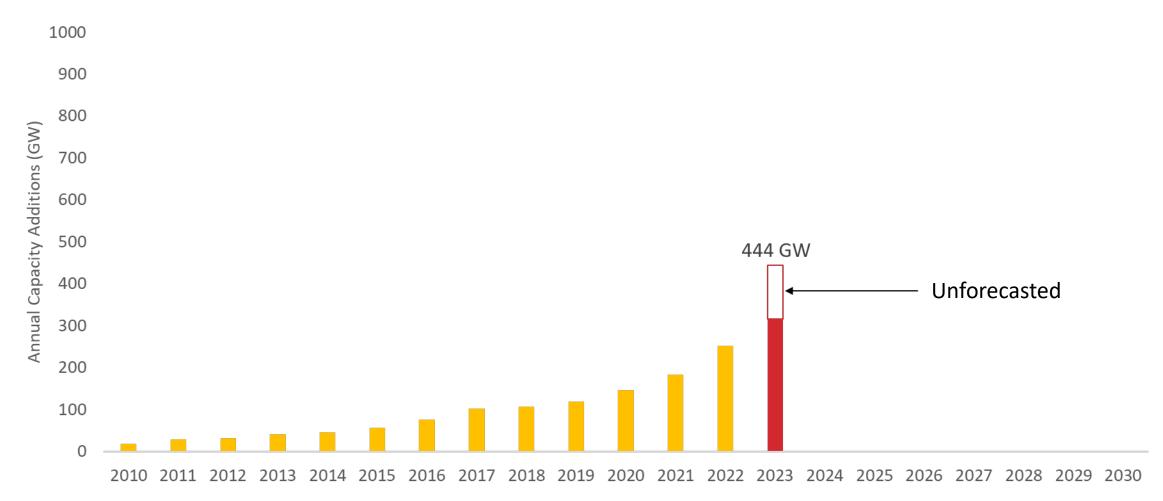
70

### How did the solar forecast for 2023 compare to actuals (globally)?





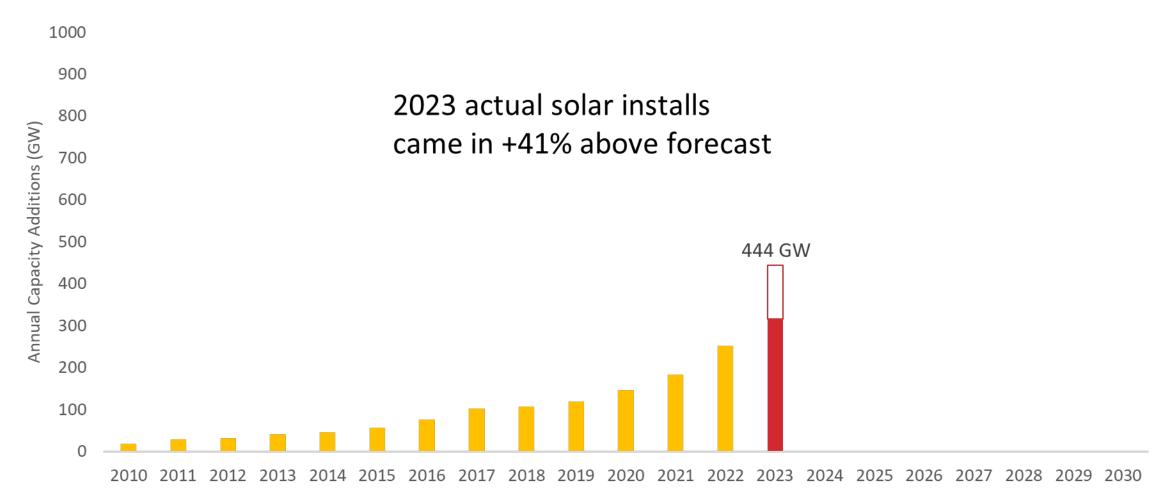
## Actual installations were 130GW higher than forecasted



Source: BNEF 1Q 2023 Global PV Market Outlook; Jenny Chase (BNEF)



## Actual installations were 130GW higher than forecasted



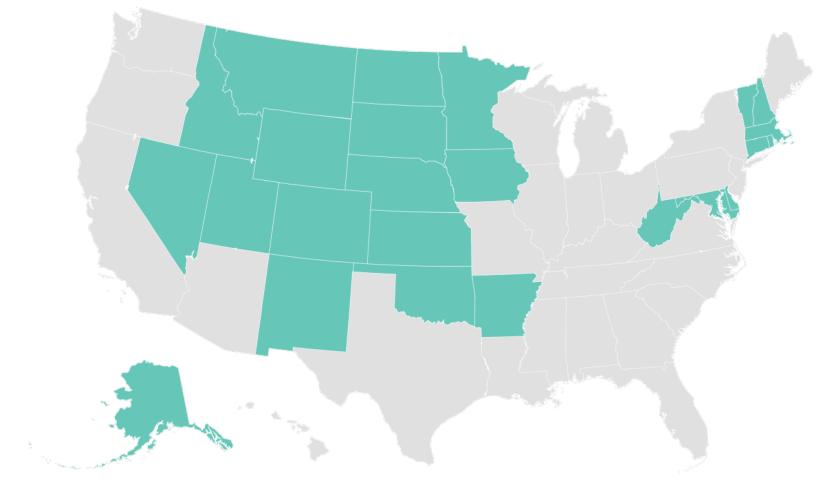
Source: BNEF 1Q 2023 Global PV Market Outlook; Jenny Chase (BNEF)



## 443 GW is a lot of capacity. And energy.

 $443GW \times 8760 \ hrs \times 23\% \ CF = 892,556 \ GWh$ 

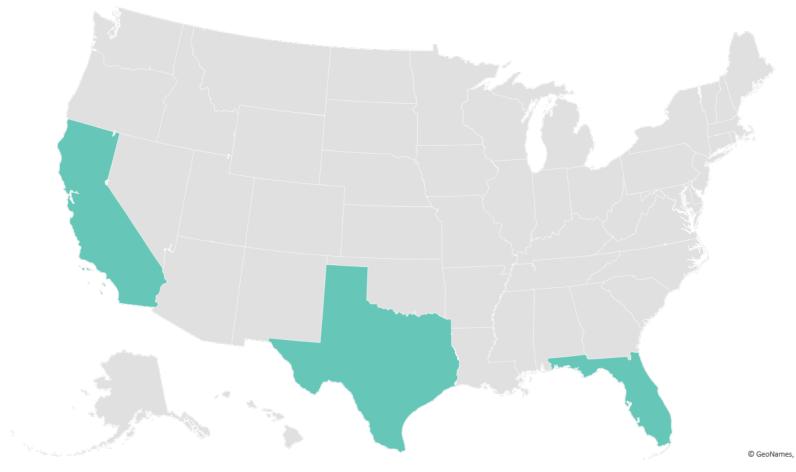
Enough solar was installed in 2023 to satisfy energy (not capacity!) needs of 29 states



## 443 GW is a lot of capacity. And energy.

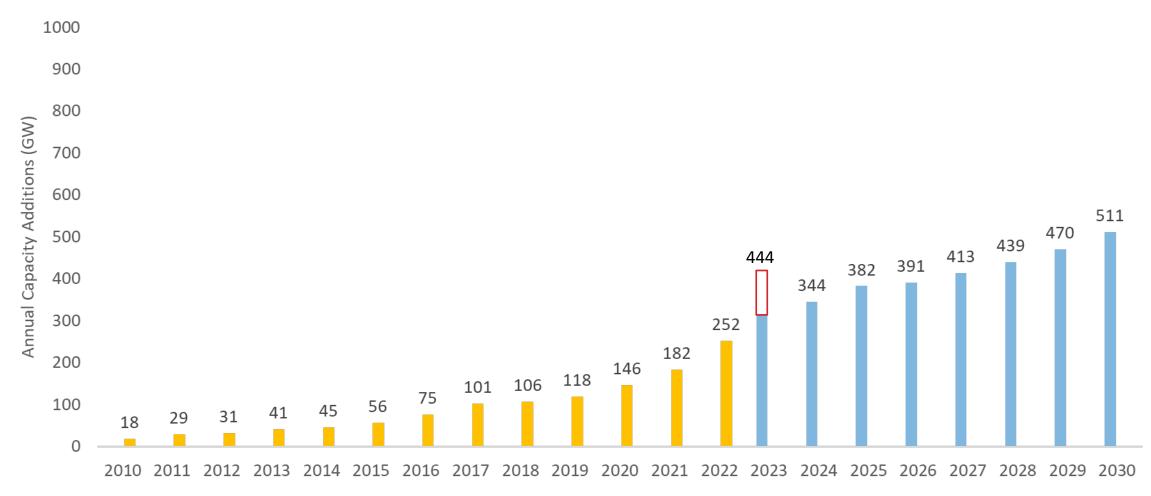
 $443GW \times 8760 \ hrs \times 23\% \ CF = 892,556 \ GWh$ 

Enough solar was installed in 2023 to nearly power the 3 largest economies in the US





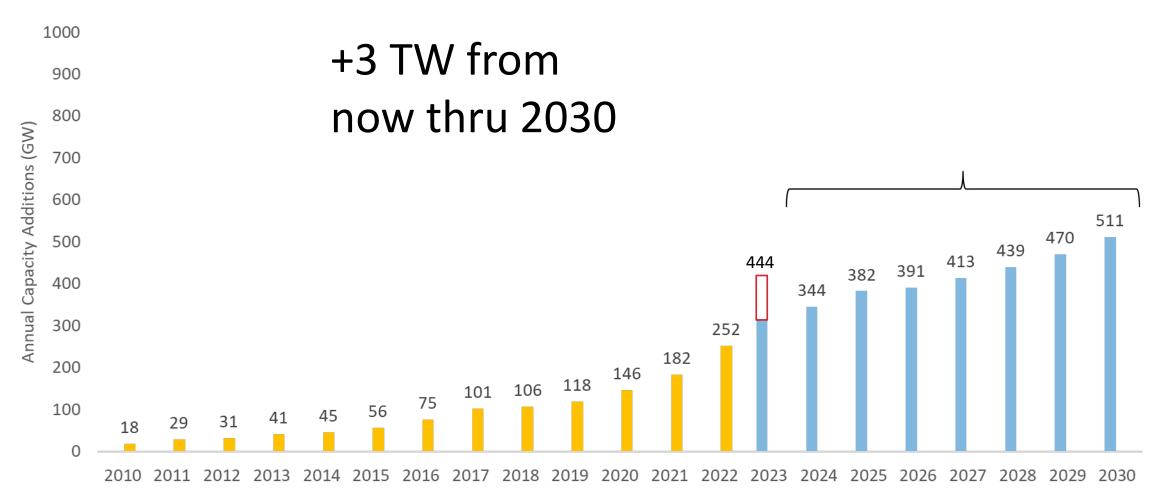
#### Here's the rest of the forecast (globally).



Source: BNEF 1Q 2023 Global PV Market Outlook; Jenny Chase (BNEF)



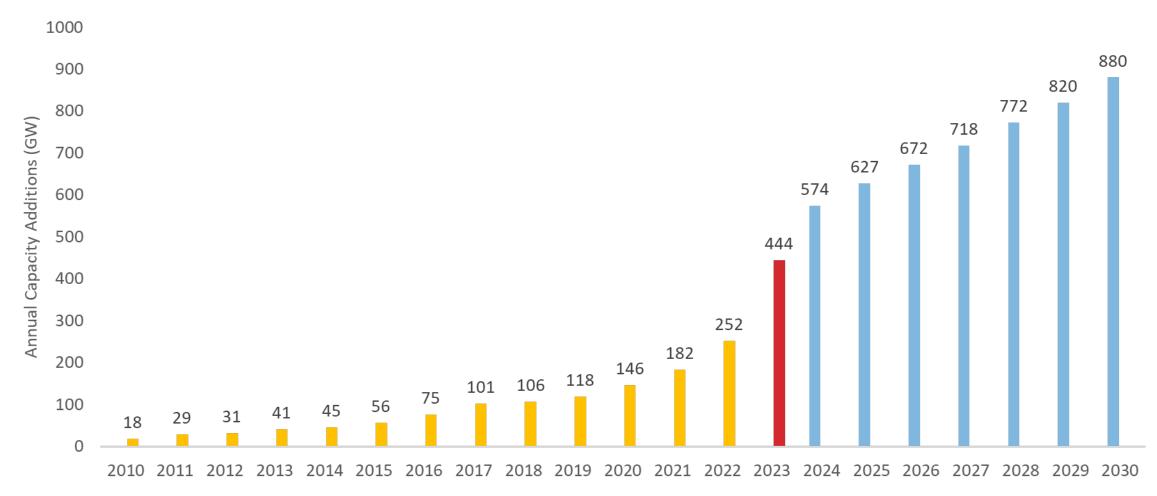
#### Here's the 2023 forecast (globally).



Source: BNEF 1Q 2023 Global PV Market Outlook; Jenny Chase (BNEF)



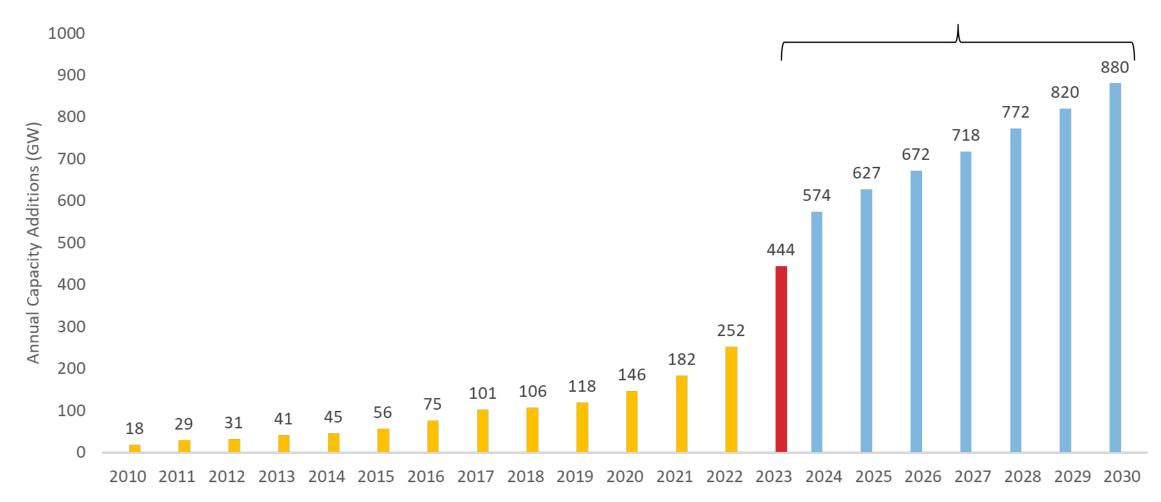
## Now let's compare it to 2024 (globally).



Source: BNEF 1Q 2024 Global PV Market Outlook



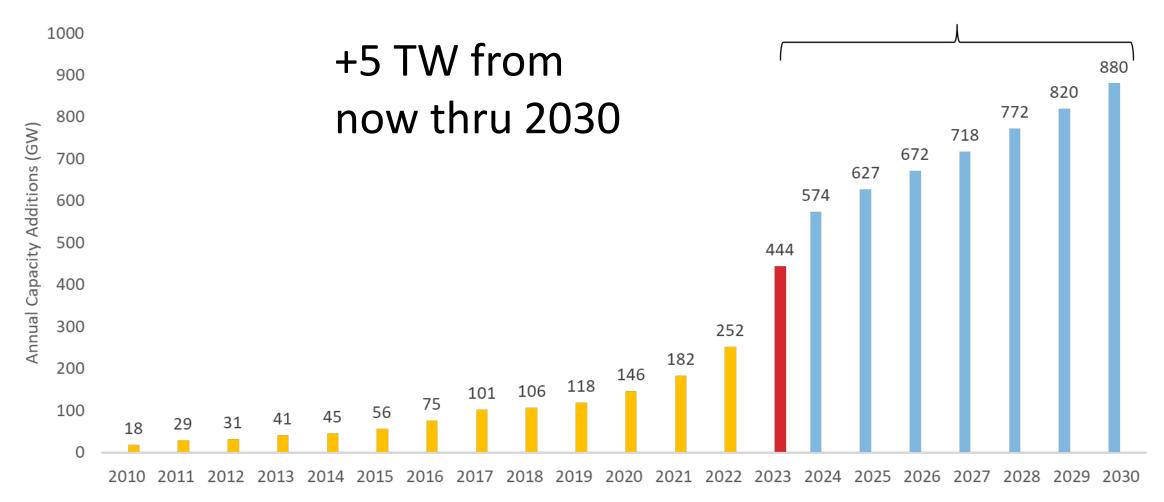
## Mind boggling <u>annual</u> solar capacity additions (globally)



Source: BNEF 1Q 2024 Global PV Market Outlook



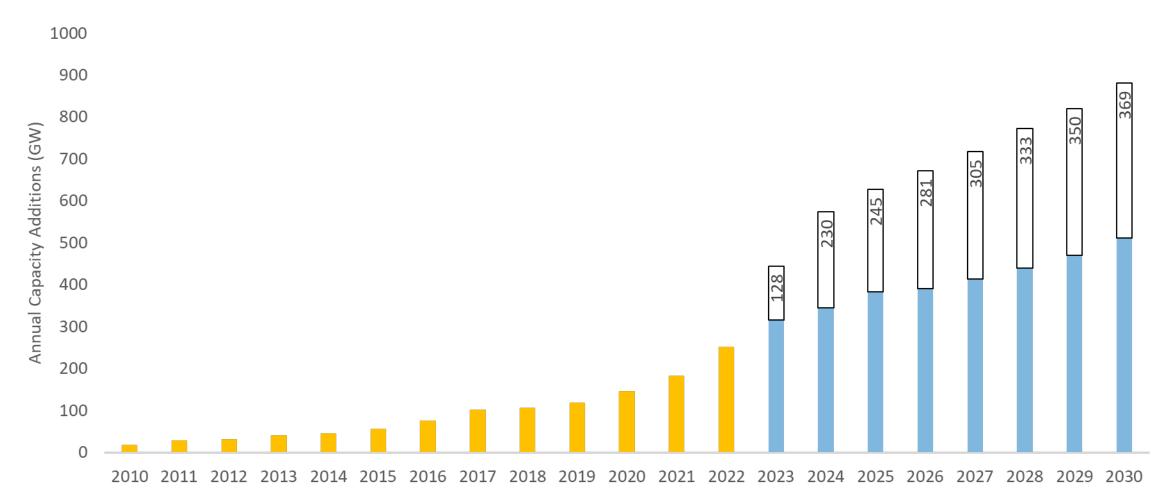
## Mind boggling <u>annual</u> solar capacity additions (globally)



Source: BNEF 1Q 2024 Global PV Market Outlook



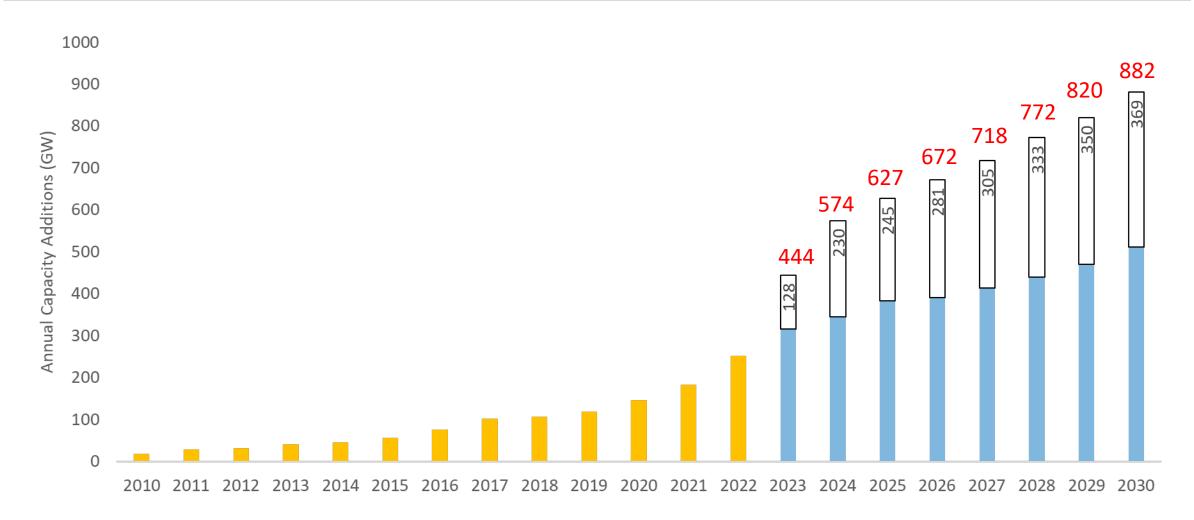
## What changed in a year? A lot!



Source: BNEF 1Q 2024 Global PV Market Outlook

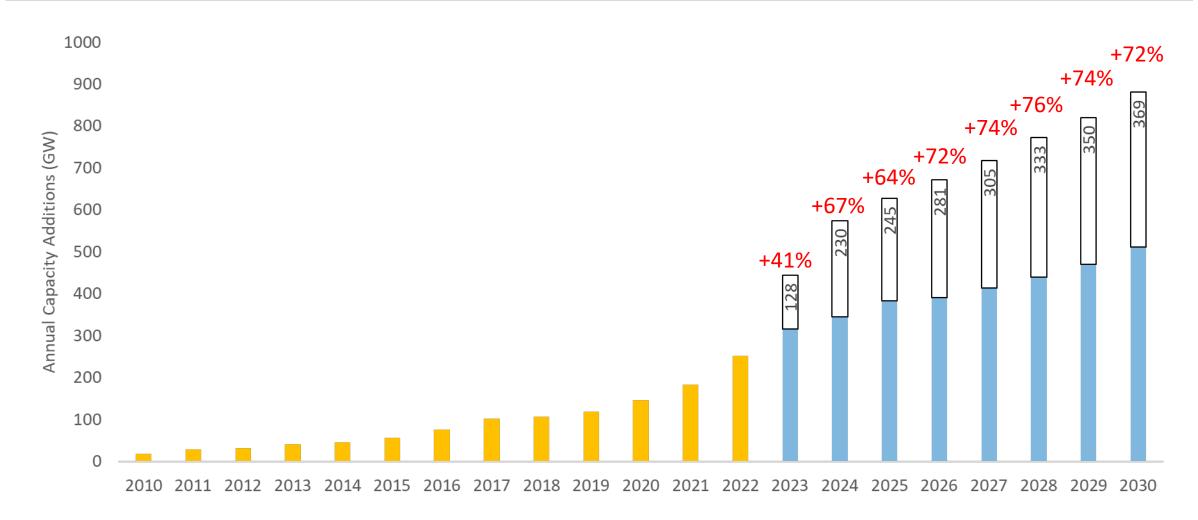


## What changed in a year? A lot!





## What changed in a year? A lot!



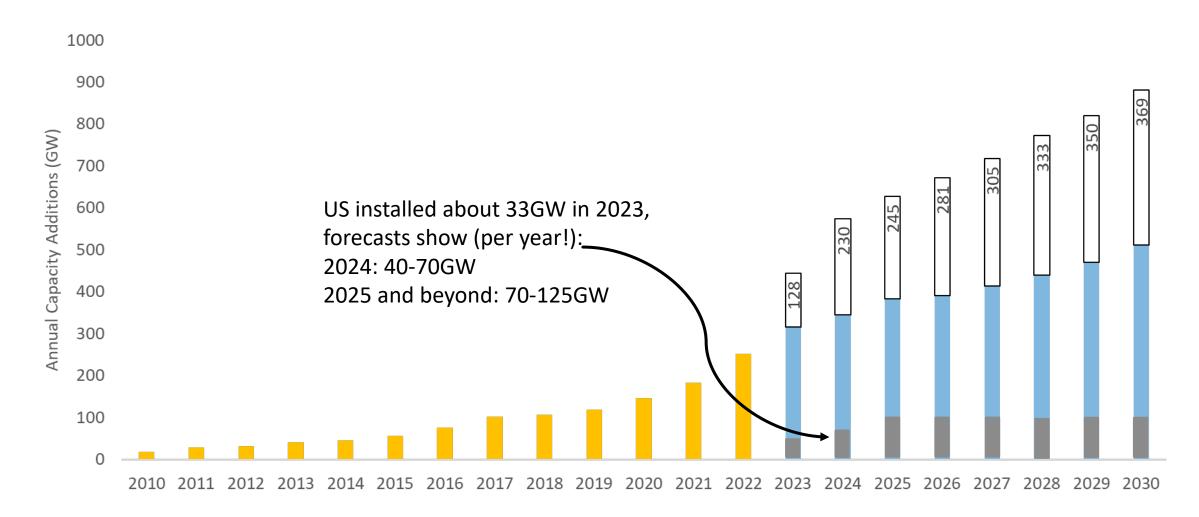


#### 65% upward revision to the forecast!





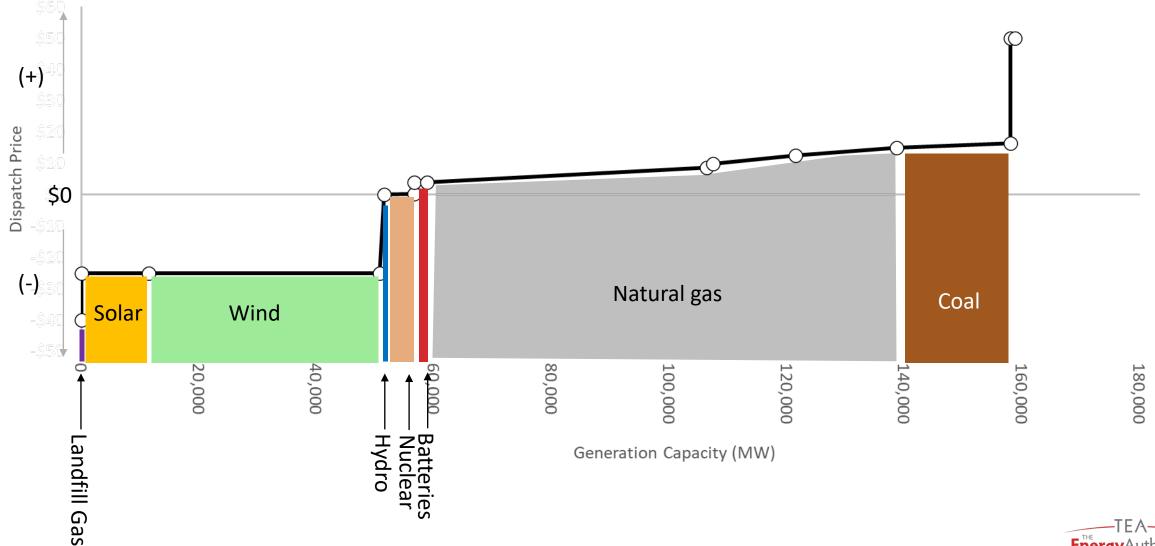
#### 40% upward revision to the forecast!



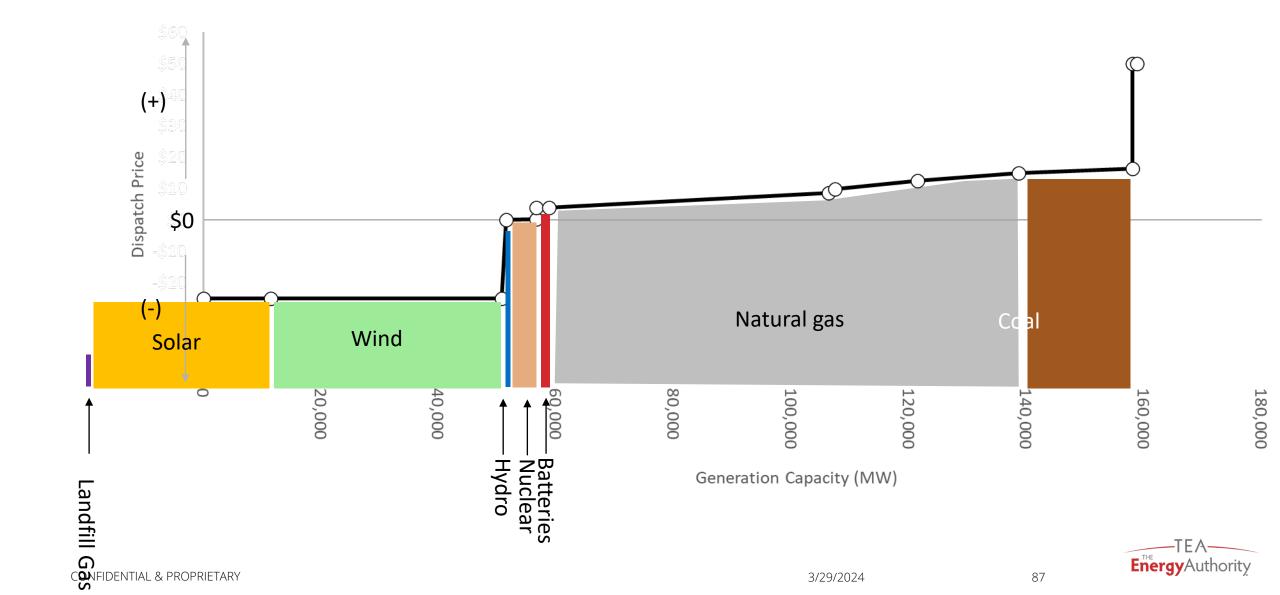


#### The merit order

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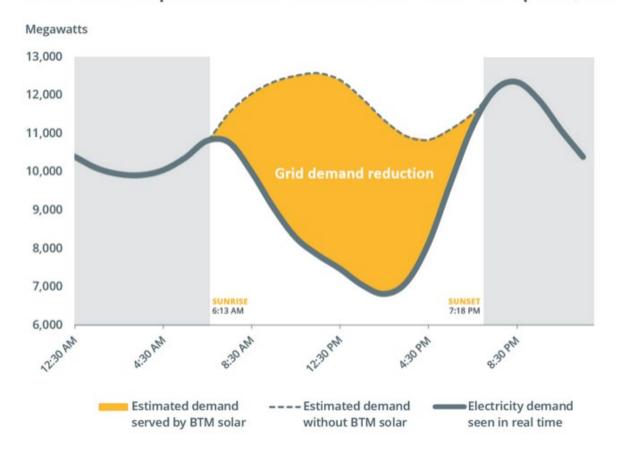


#### The merit order



#### Solar oversupply can cause problems

#### Estimated impact of behind-the-meter solar on April 9, 2023

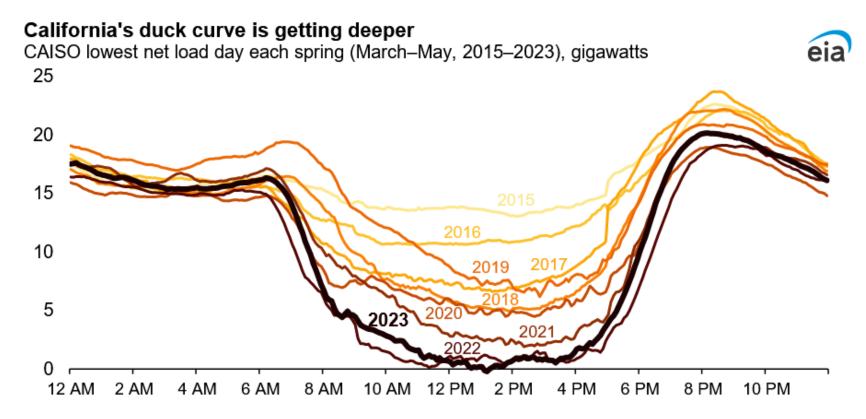


Source: https://isonewswire.com/2024/02/28/duck-curve-days-becoming-more-frequent-as-solar-power-spreads/



#### And it's worse in California

#### As solar capacity grows, duck curves are getting deeper in California

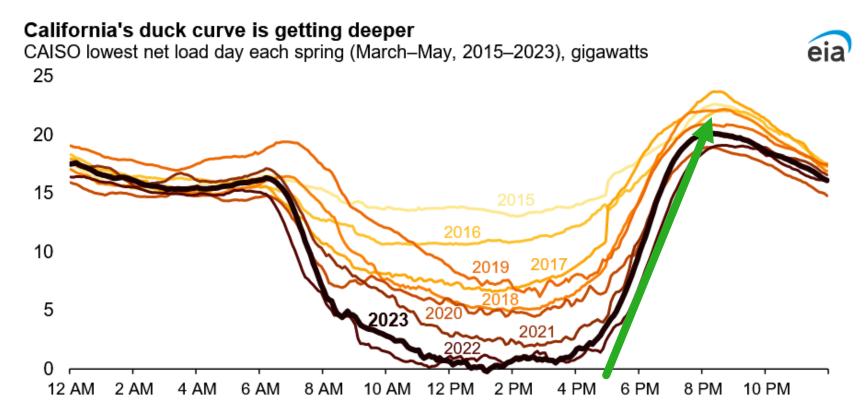


Source: https://www.eia.gov/todayinenergy/detail.php?id=56880



#### And it's worse in California

#### As solar capacity grows, duck curves are getting deeper in California



Source: https://www.eia.gov/todayinenergy/detail.php?id=56880



#### Batteries to the rescue

370GW Projected 2023-30 US solar build, nearly three times the total solar capacity installed as of 2022.

**128GW** 

Projected 2023-2030 US wind build, nearly doubling total wind capacity installed as of 2022.

Projected 2023-30 US battery 121GW storage build, almost 10 times the total storage capacity installed as of 2022.

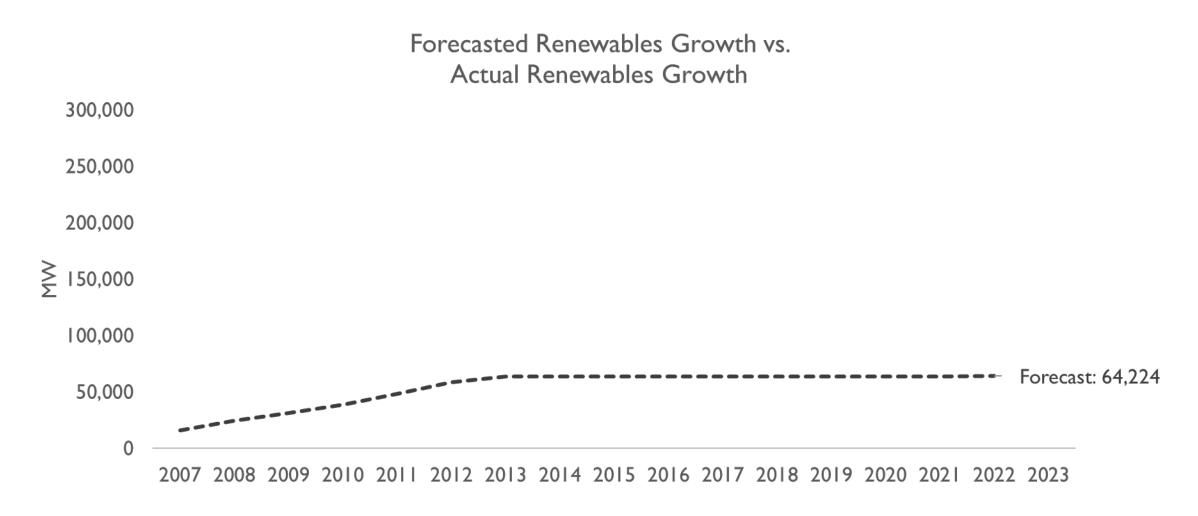




# WHY ARE RENEWABLES DOMINATING NEW RESOURCE BUILDS?

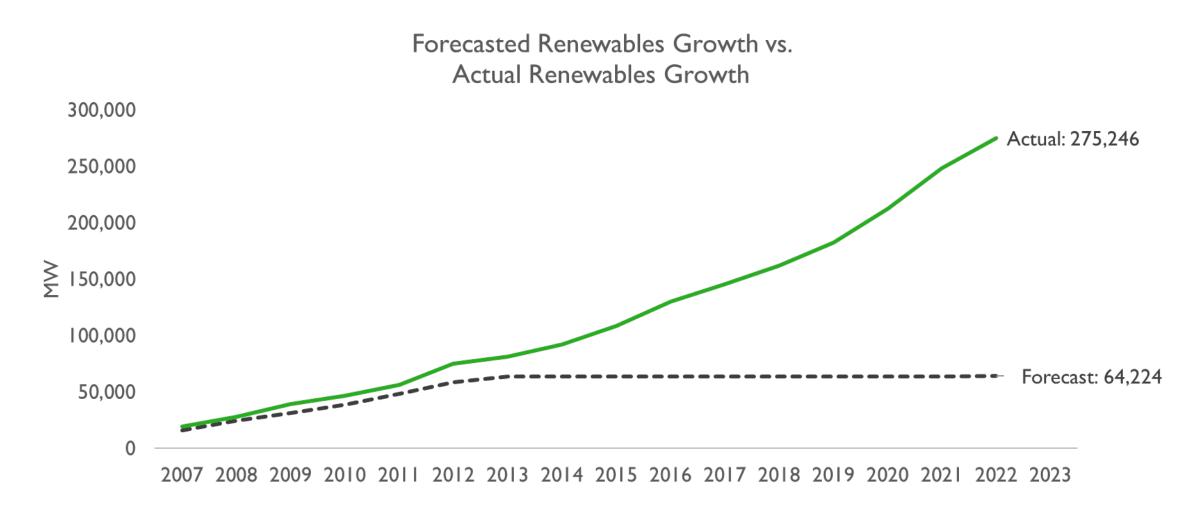
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## Nobody really saw this coming: 2010 forecast vs. reality



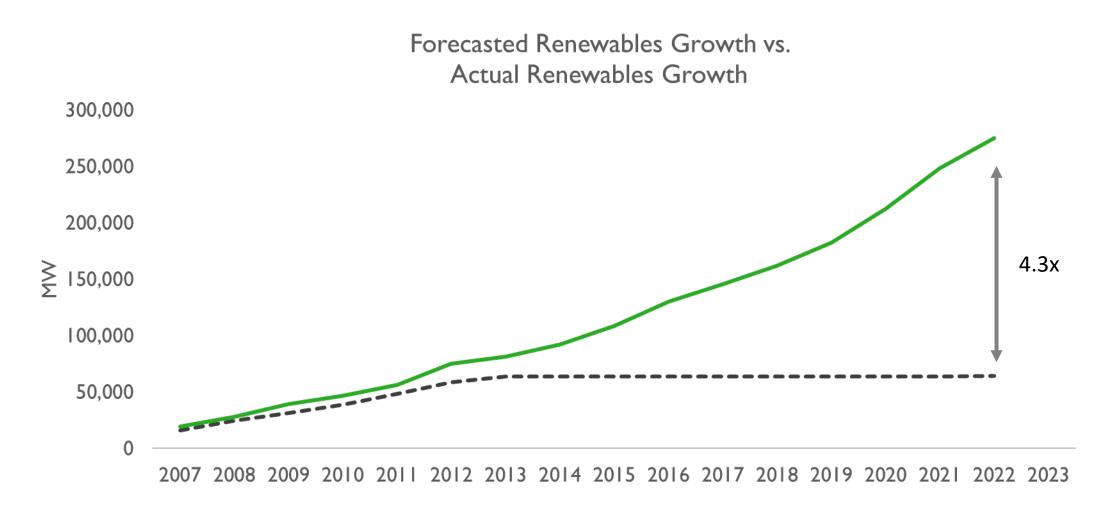


## Nobody really saw this coming: 2010 forecast vs. reality





## Nobody really saw this coming: 2010 forecast vs. reality





## Why are most new resource builds renewables?

- 1. Politics
- 2. Economics



#### Renewable portfolio standards drive renewables procurement



Installed renewable resources (as of 02/01/2024)

	Megawatts
🌣 Solar	18,517
⇒ Wind	8,358
₩ Geothermal	1,610
Small hydro	1,180
♠ Biofuels	778
TOTAL	30,443





#### But Texas, without renewable mandates is still crushing California



#### **Fact Sheet**

February 2024

#### 37,725 MW

of installed wind capacity as of July 2023, the most of any state in the nation

#### 18,364 MW

of utility-scale installed solar capacity as of September 2023

#### 4.048 MW

of installed battery storage as of September 2023



Installed renewable resources (as of 02/01/2024)

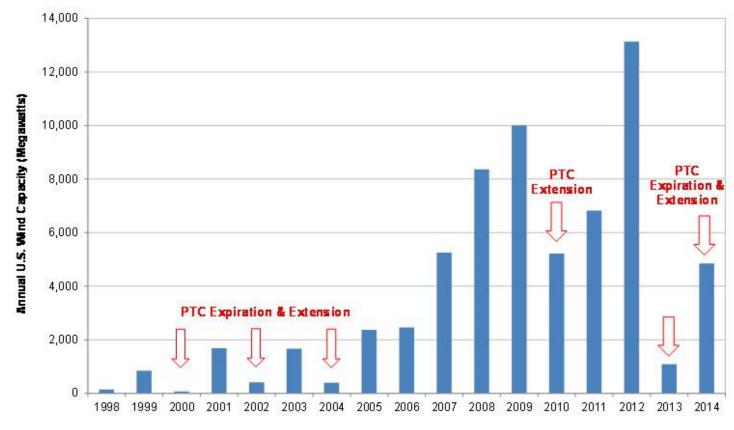
	Megawatts
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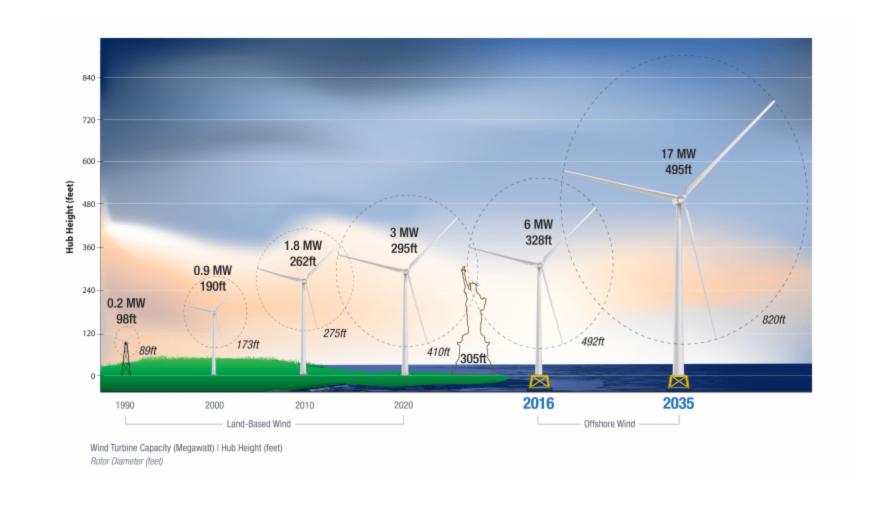
## Economics of renewables part 1: subsidies

#### Impact of Production Tax Credit Expiration and Extension on U.S. Annual Installed Wind Capacity

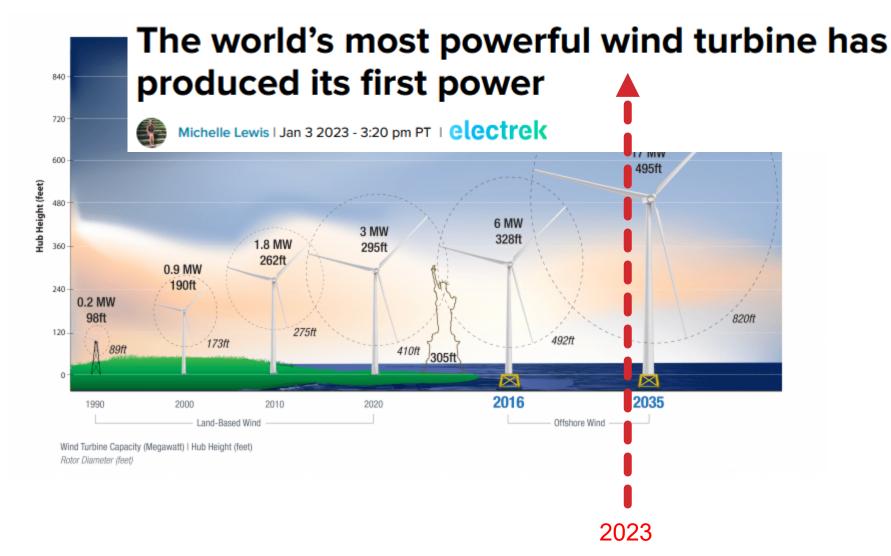




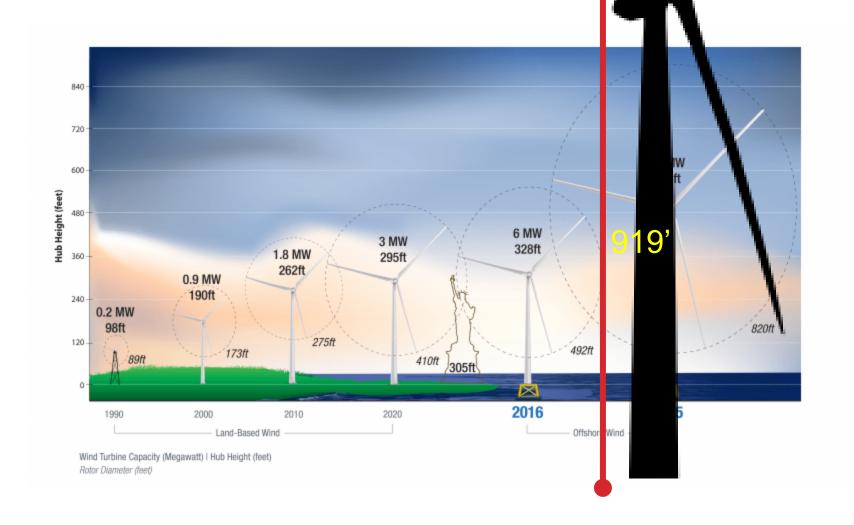
## Economics of renewables part 2: technology





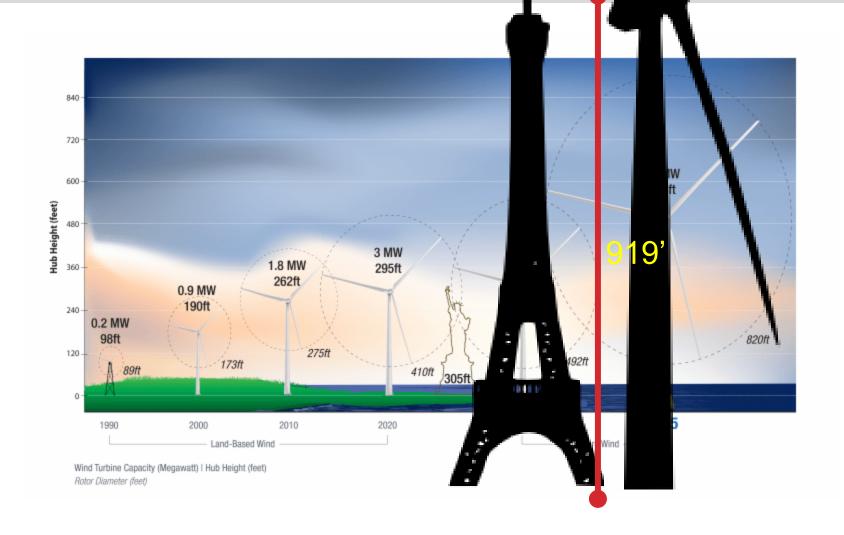






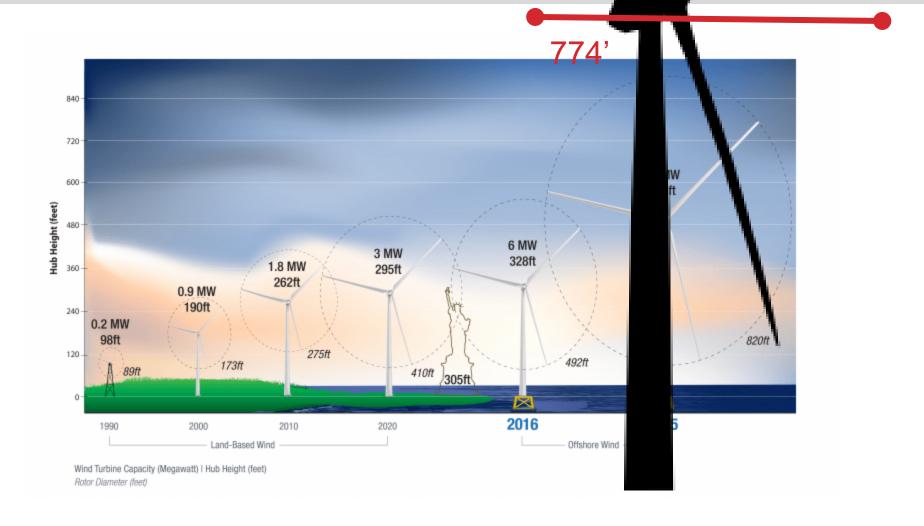






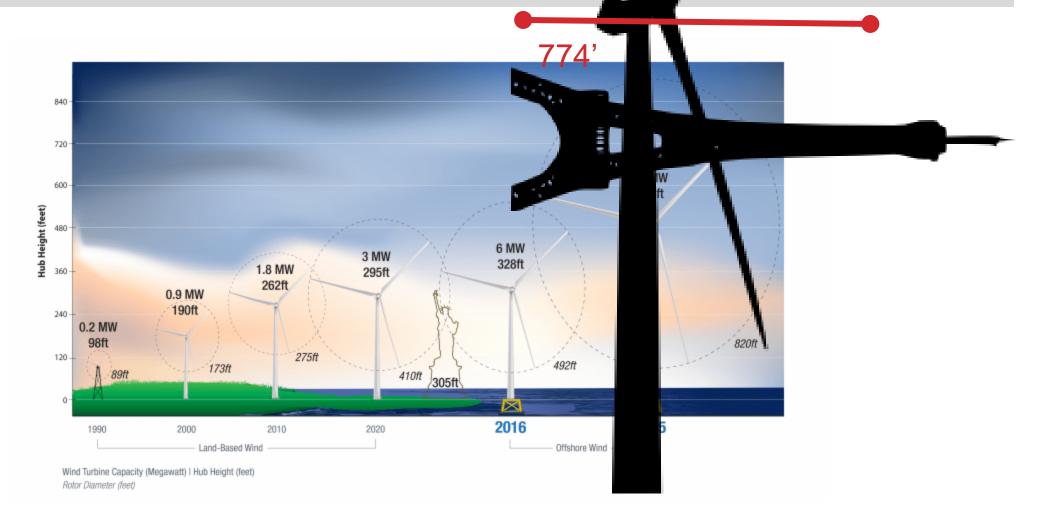
2023





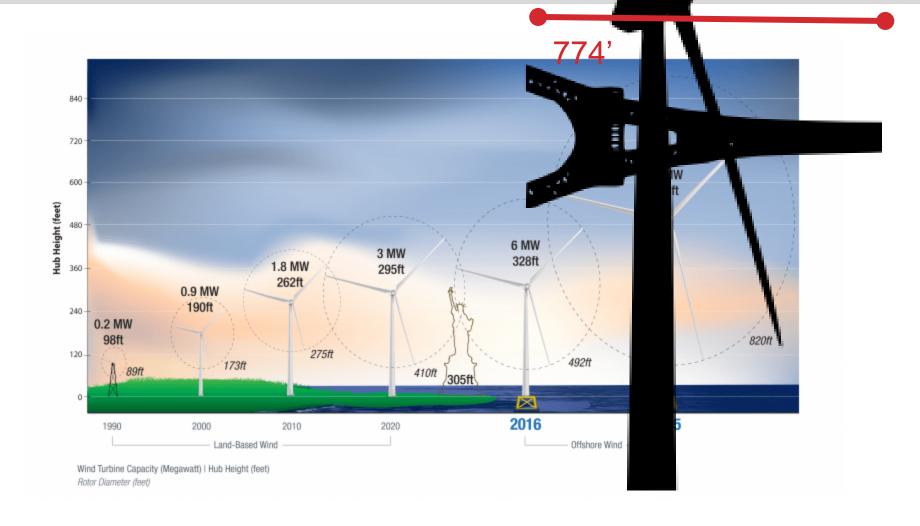












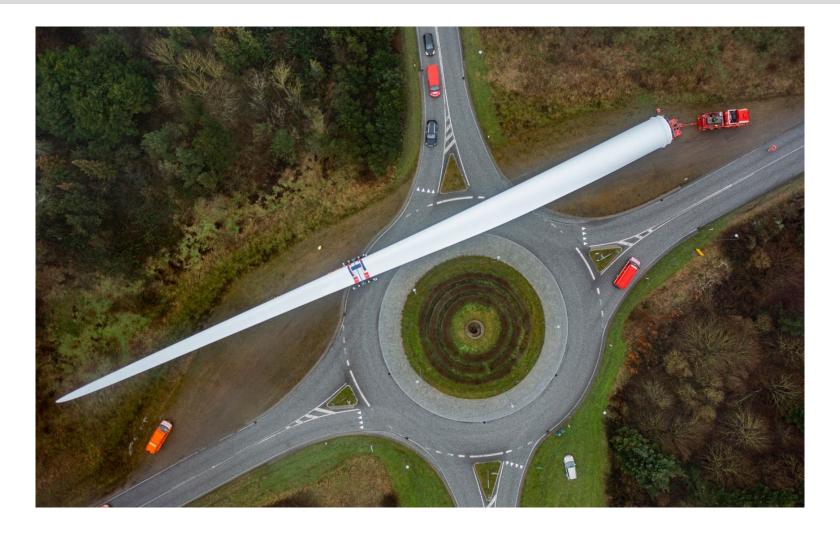
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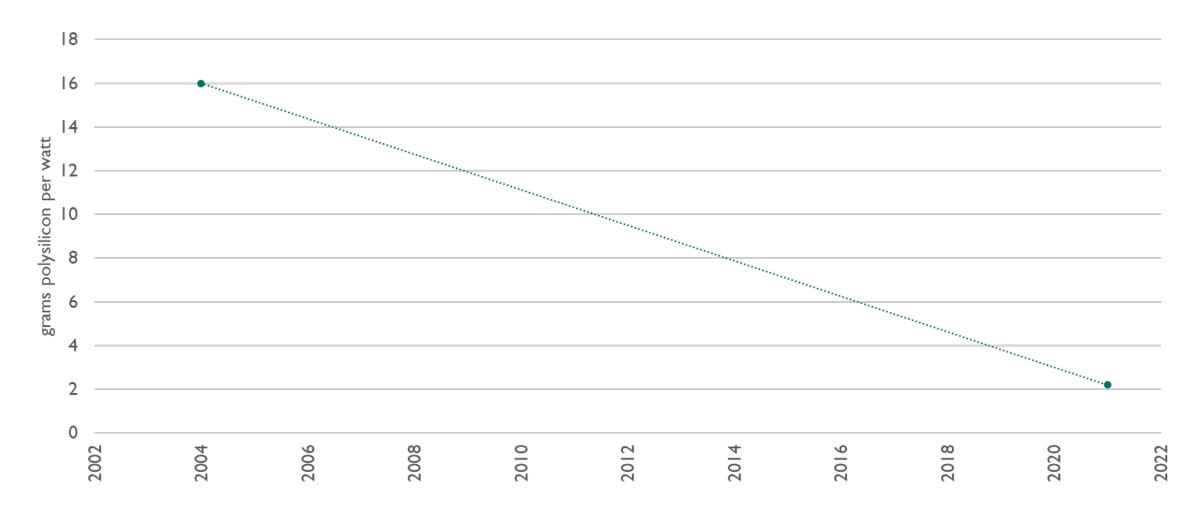


# But not too big



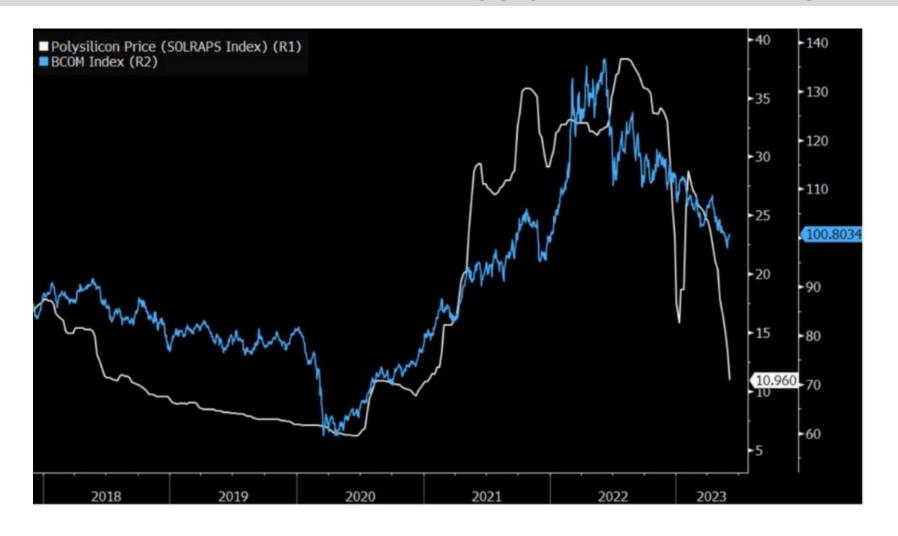


# Solar panels use 85% less silicon today than 20 years ago



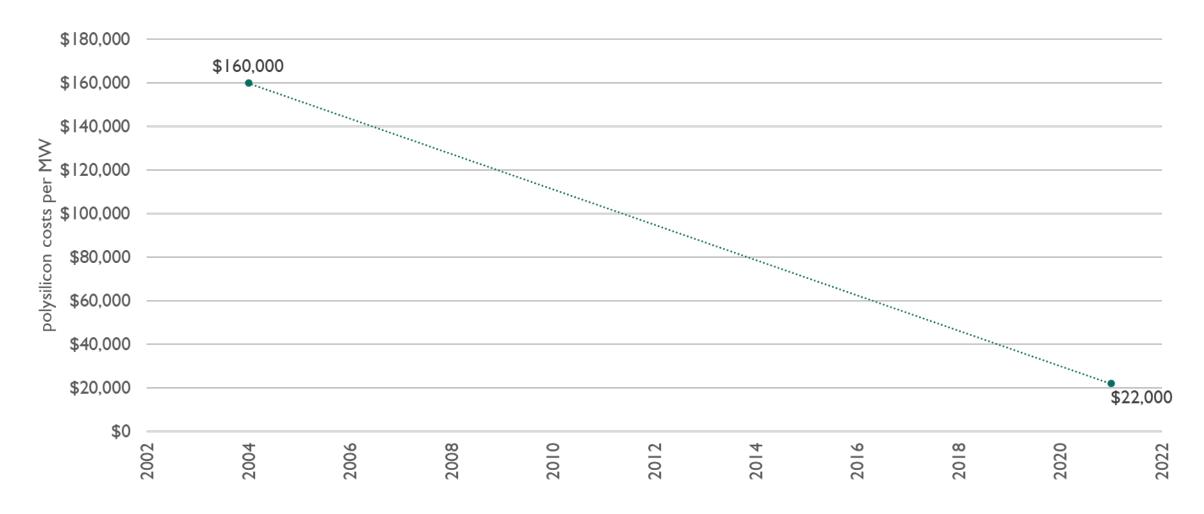


### New silicon demand = new silicon supply = lower silicon prices!



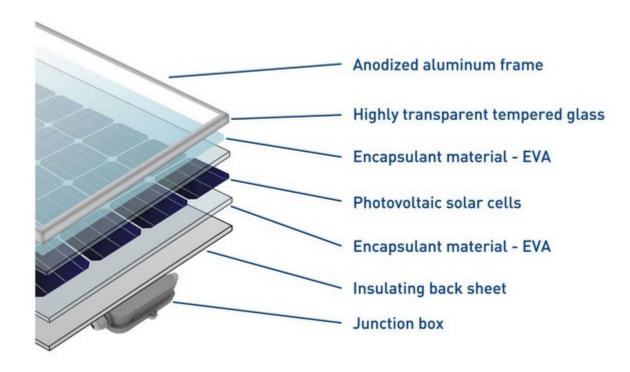


# Silicon inputs drop by 85% too





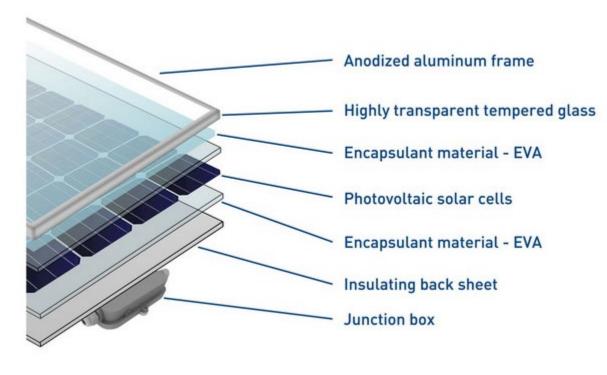
# Everything gets better





# Panels are becoming more efficient at converting sunlight

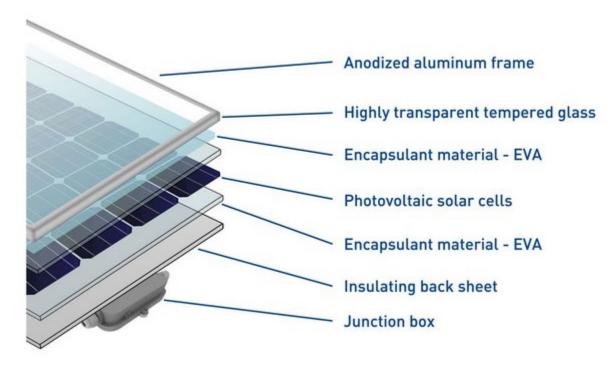
### 2004: 150 W





### And more energy dense in general

### 2023: 550 W





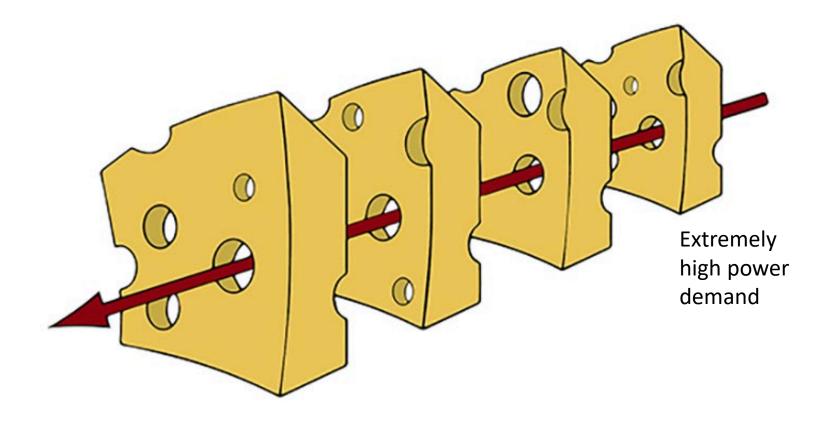
# Step 3: Lather, rinse, repeat



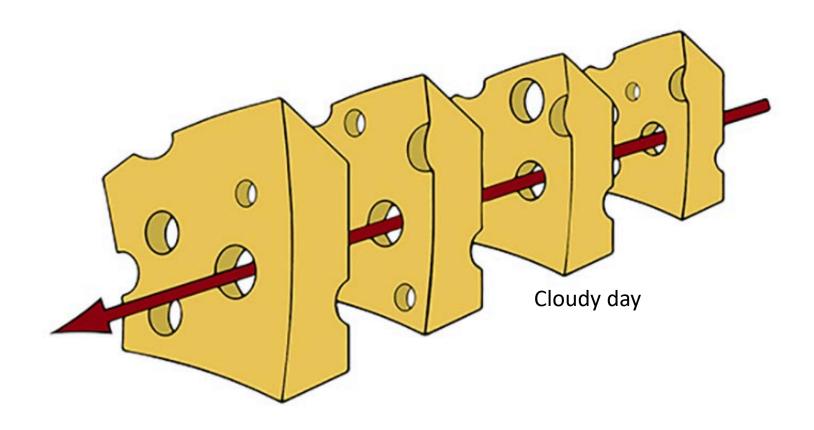




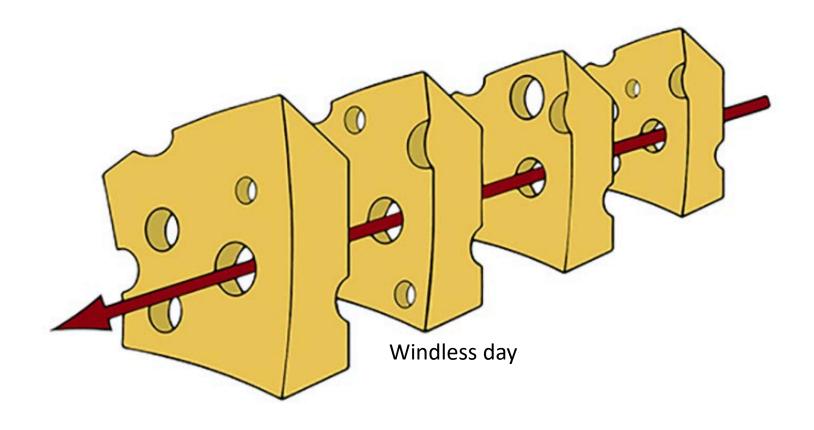
## **CURRENT GRID CHALLENGES**



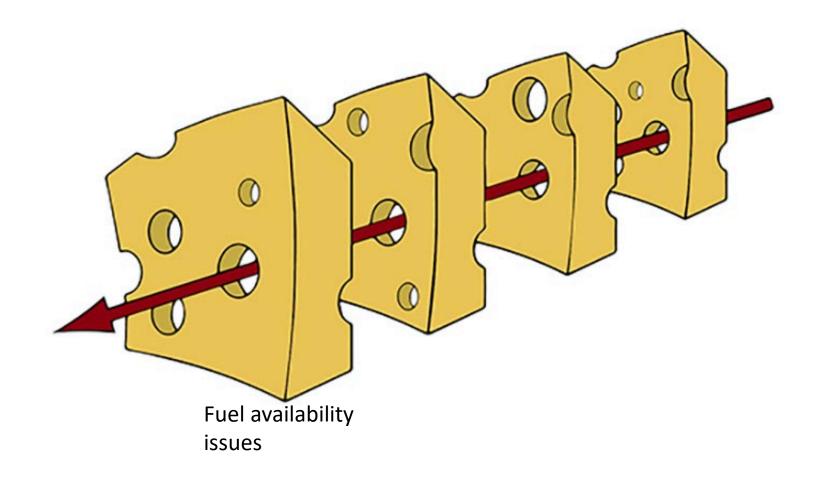






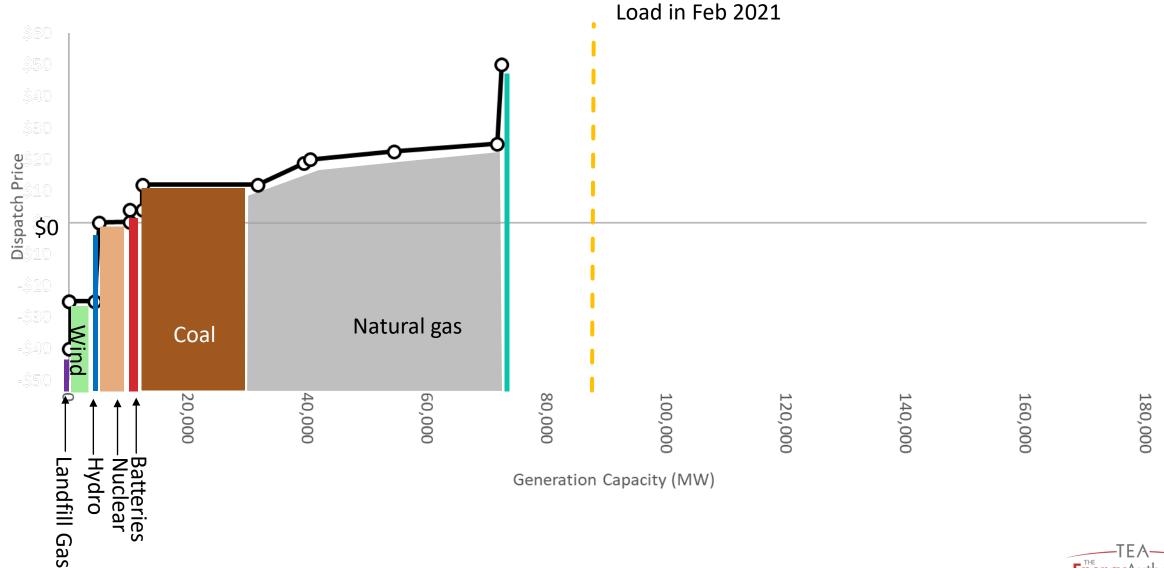








# Here's what happened in Texas in February 2021





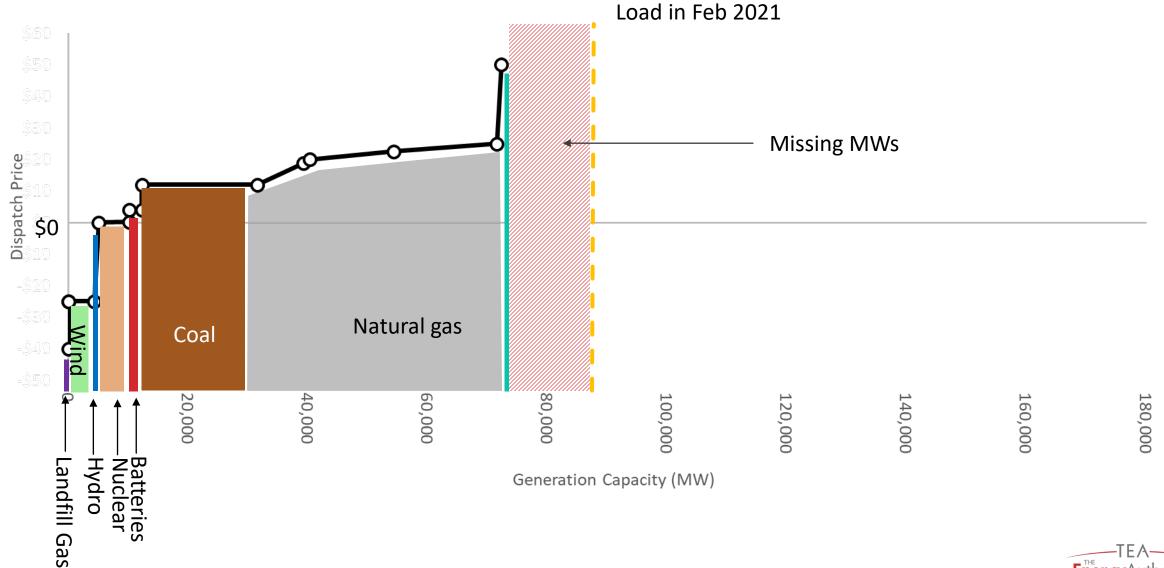
CONFIDENTIAL & PROPRIETARY

3/29/2024

121

### Here's what happened in Texas in February 2021

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122

### Our ability meet load is getting tested more often

#### **Similarities to Past Extreme Cold Weather Events**

	2011 Event	2014 Event	2018 Event	2021 Event	2022 Event
Significant levels of incremental unplanned electric generating unit losses with top causes found to be mechanical/electrical, freezing, and fuel issues.	1	1	1	1	1
Significant natural gas production decreases occurred, with some areas of the country more severely affected.	1			<b>✓</b>	1
Short-range forecasts of peak electricity demands were less than actual demands for some BAs in event area.	1		1	1	1









This report was prepared by the staff of the Federal Energy Regulatory Commission in consultation with staff from the North American Electric Reliability Corporation and its Regional Entities. This report does not necessarily reflect the views of the Commission.

8



### Our ability meet load is getting tested more often

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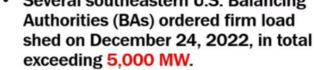
This report was prepared by the staff of the Federal Energy Regulatory Commission in consultation with staff from the North American Electric Reliability Corporation and its Regional Entities. This report does not necessarily reflect the views of the Commission.

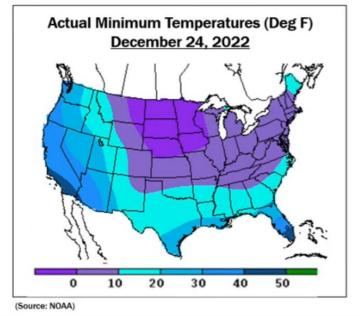


# Dispatchable resources are also contributing to the problem

#### Winter Storm Elliott's Effects on the Bulk-Power System\*

- December 21-26, 2022: Frigid arctic air with strong winds arrived over the eastern half of the country.
- Peak winter electricity demands, coupled with significant unplanned electric generation supply losses exceeding 70,000 MW, occurred during the coldest weather across the Southeastern, Mid-Atlantic, Midwest, and Northeastern U.S..
- Several southeastern U.S. Balancing Authorities (BAs) ordered firm load





\* Inquiry team is still gathering and analyzing data on all of these subjects.

This report was prepared by the staff of the Federal Energy Regulatory Commission in consultation with staff from th

FERC Commission Meeting | June 2023 Open Meeting



Federal Energy Regulatory Commiss... @ 1.41K subscribers



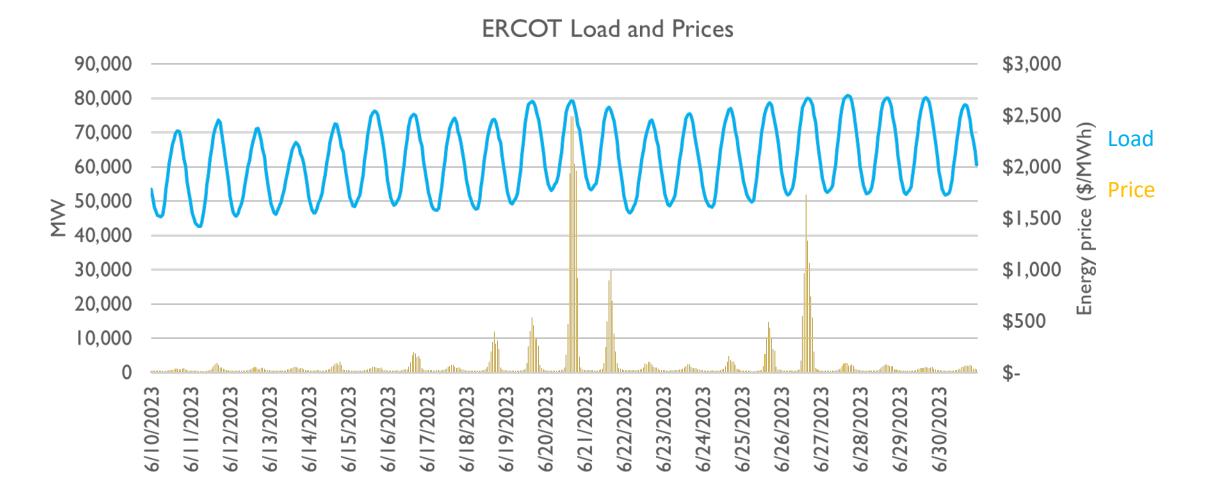


Source: June 2023 FERC Commission Meeting



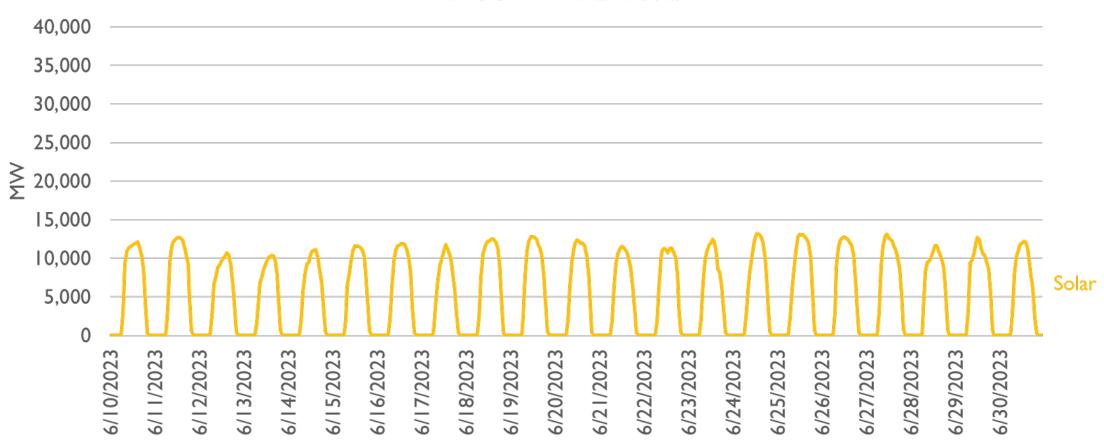
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### ERCOT prices during the June 2023 heat wave



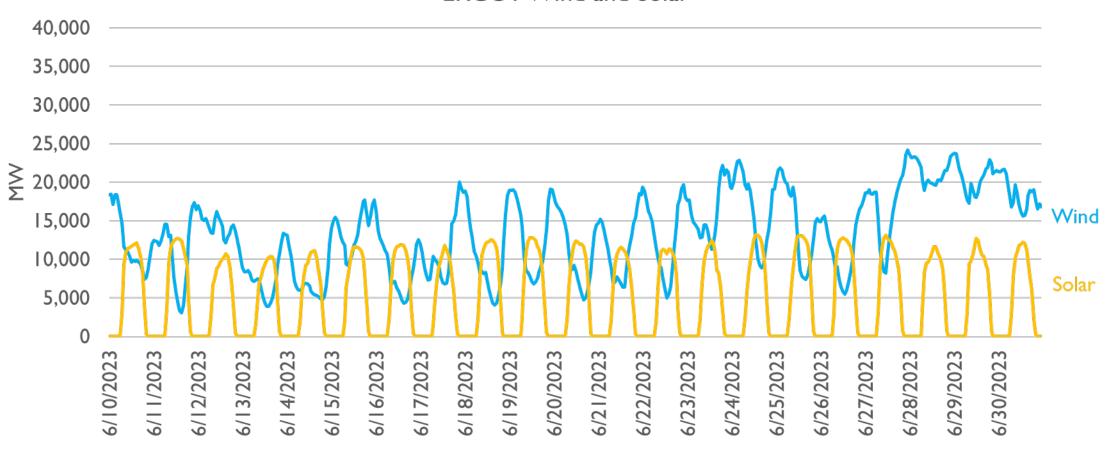


#### **ERCOT** Wind and Solar



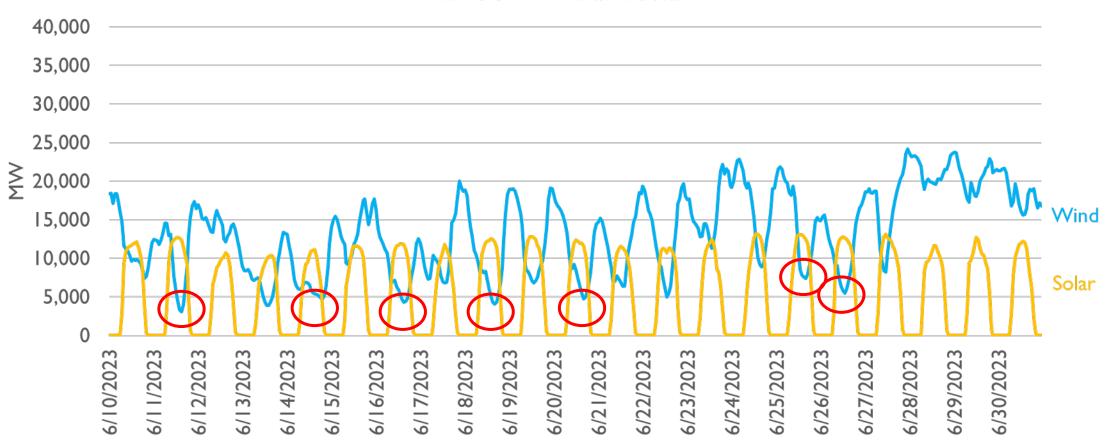


#### **ERCOT** Wind and Solar



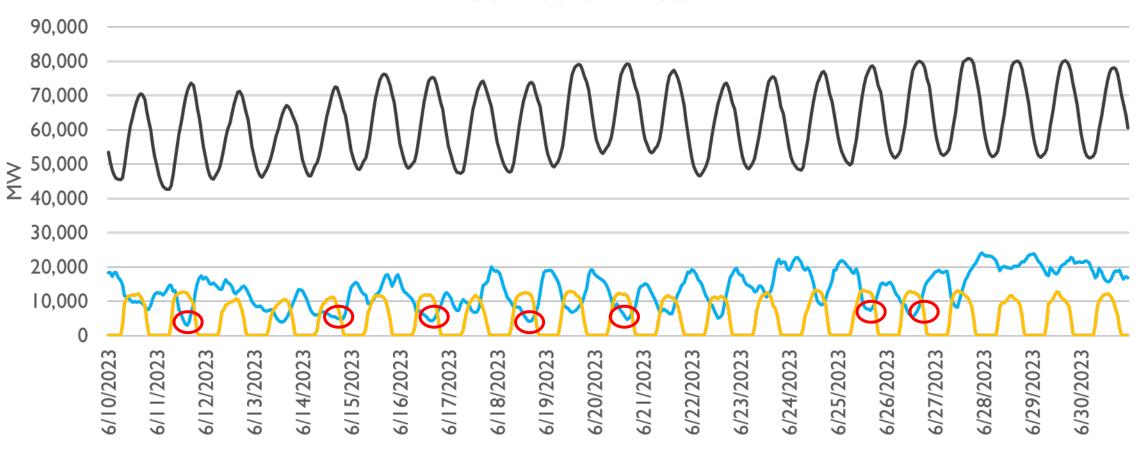




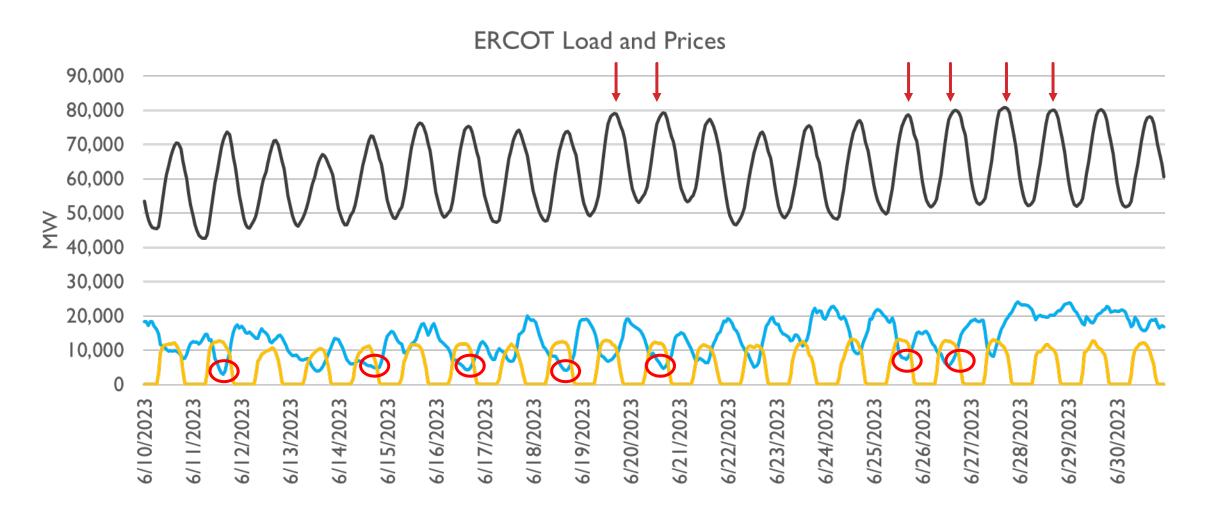




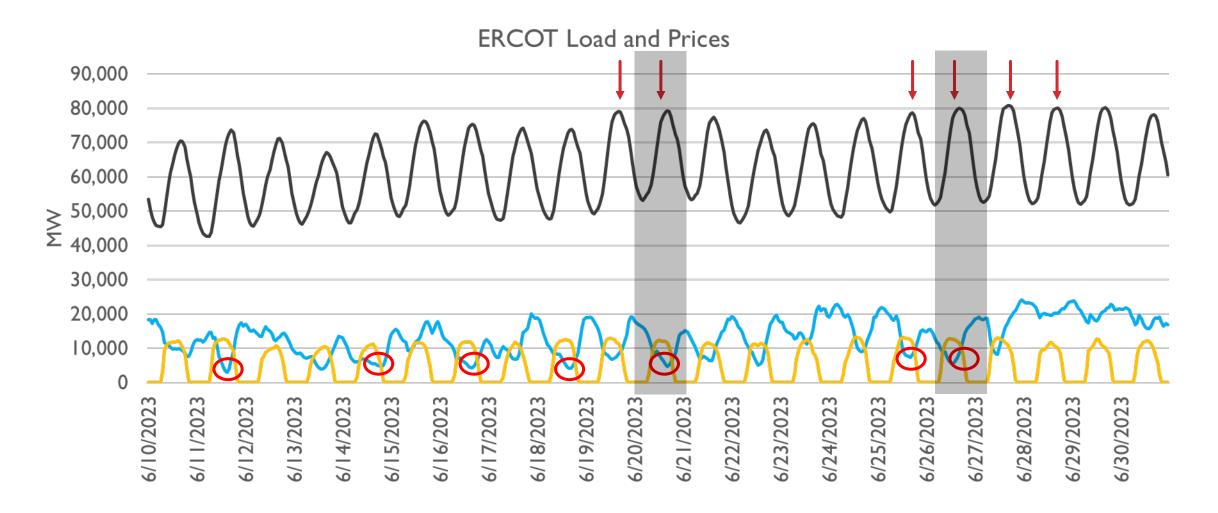




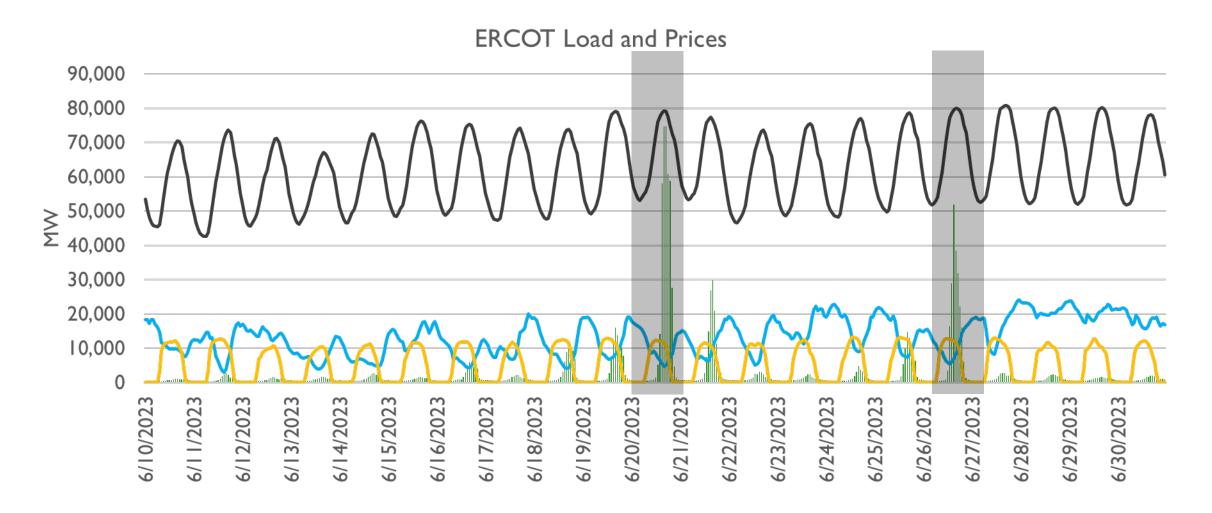




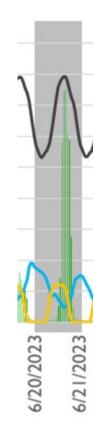








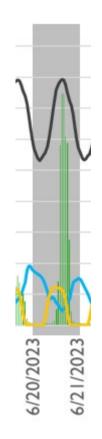


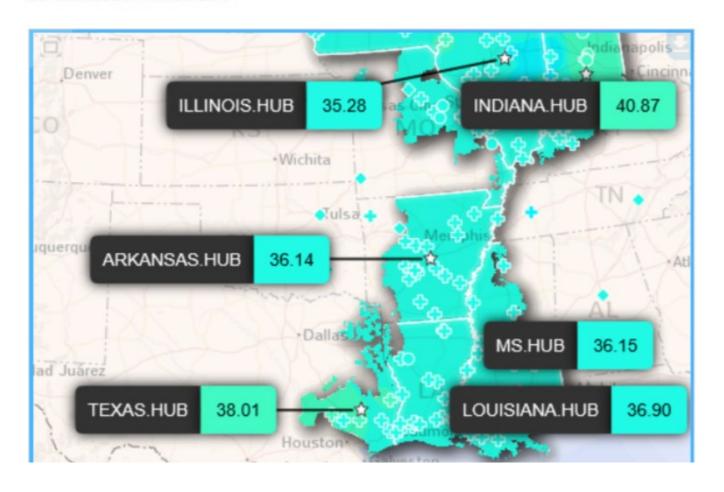




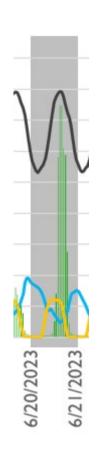
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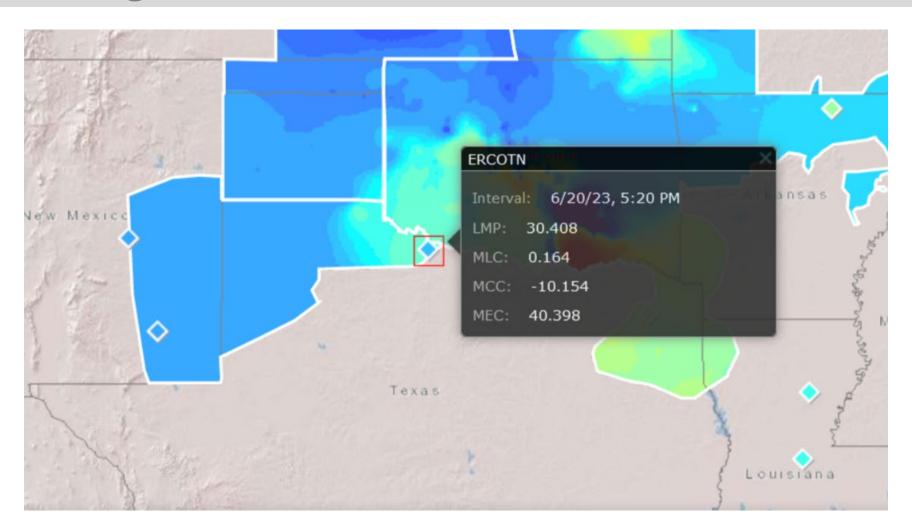
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### Cost for 5 hours of energy on June 20, 2023

Estimated cost:

78,000 *MW* \* 5 *hours* \* 
$$\frac{\$2,180}{MWh}$$
 = \$850,000,000

### Cost for 5 hours of energy on June 20, 2023

What if there was more transmission capacity between ERCOT and MISO/SPP?

78,000 *MW* \* 5 *hours* \* 
$$\frac{$40}{MWh}$$
 = \$15,600,000

#### Could've built a lot of transmission for that cost!

# BLM clears way for \$3B TransWest Express transmission project to start construction this year

The 732-mile project is designed to deliver 3,000 MW of wind generation from Wyoming to California and the Southwest.





### **Takeaways**

- 1. Even though they don't have an on/off switch, renewables enhance grid reliability
- 2. #1 is kind of scary
- 3. Renewables will continue to grow both due to politics and economics, but mostly economics
- 4. Load growth is real and will continue
- 5. #1 and #4 highlight the need for an all-of-the-above approach! We need energy! And we haven't even talked about EVs!





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